

The purpose of this presentation is to guide individuals and organizations in developing identify and address the problem of therapeutic inertia in the people with type 2 diabete which they care.

Objectives

- 1. Learn how to leverage the best practices framework to improve diabetes care for your patients
- 2. Describe the evidence for failure to advance or de-intensify treatment and the impact on clinical outcomes
- 3. Identify contributors to therapeutic Inertia in a clinical practice



Overcoming Therapeutic Inertia

OVERCOMING THERAPEUTIC INERTIA®

Current Challenges

Despite the influx of new and improved diabetes therapies, including technologies, the majority of people with diabetes are still not meeting treatment goals nor are able to maintain stable glycemic control. In fact, a *New England Journal of Medicine* study reported that glycemic and blood pressure control declined in adults with diabetes in the 2010s (while lipid control leveled off).¹

This, in turn, puts people at risk of fatal short-term complications, such as diabetic ketoacidosis (DKA), and devastating long-term complications, including heart disease, vision loss, and kidney failure.

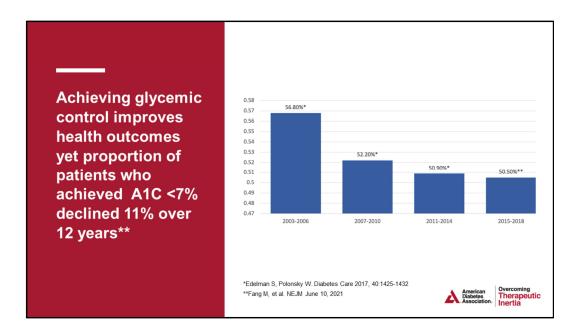
¹ N Engl J Med 2021;384:2219-28. DOI: 10.1056/NEJMsa2032271



Overcoming Therapeutic

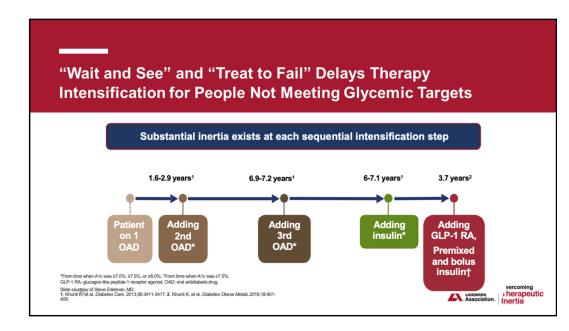
More than 40 new diabetes treatment options since 2005, as well as advancements in guidelines and treatment algorithms, we still have not made a meaningful difference in improving glycemic control in people with type 2 diabetes.

In fact, between 1999 and 2014 the percentage of patients with diabetes with an A1C over 9% actually increased. This phenomenon is known as therapeutic inertia—delay or inaction to initiate or intensify therapy when glycemic treatment goals have not been met.



Diabetes control in the U.S. population has steadily declined over the past 20 years, as gold-standard measure of A1C.

The figure on the screen shows that only 50.5% of people with diabetes meet the goal



The timeline on the screen shows that substantial inertia exists in years—not months at step in the patient's therapeutic journey.

The wait-and-see approach, or treat until the medication, for example, oral anti diabetic insulin fails, can mean that people with type 2 diabetes (PWT2D) spend years in hyperc

The "Wait and See" and "treat until a medication fails" approach often happens AFTER been delayed or considerable inertia has occurred in initiating a medication.

Therapeutic Inertia in Type 2 Diabetes

The failure to initiate, intensify, or de-intensify medication therapy when therapeutic goals are not met, despite:

- Clear definition of appropriate targets
- · Benefits of achieving targets
- · Available effective therapies
- · Clinical guidelines/algorithms

Therapeutic inertia can occur at all stages of treatment intensification.



One of the reasons WHY glycemic control in the US population with diabetes has been stagnan worsened over the last 2 decades is Therapeutic Inertia (TI).

TI is the failure to initiate, intensify or de-intensify medication therapy when therapeutic goals could include starting a medication, changing a medication, modifying a dose, combining medintensifying therapy if patient goals are not being met.

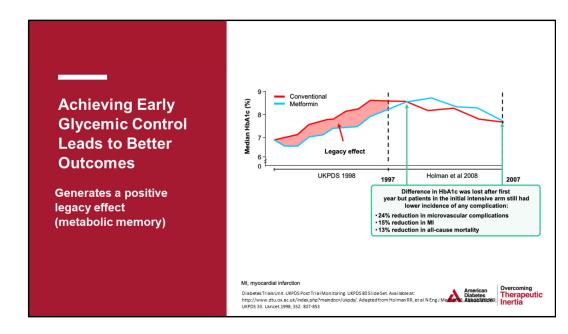
TI can be present at diagnosis or at any stage along the patient's treatment journey. TI is occurring despite:

Clear definition of approp

targets exist

- Benefits of achieving glycemic targets are well established
- Effective therapies are available
- Evidence-based clinical

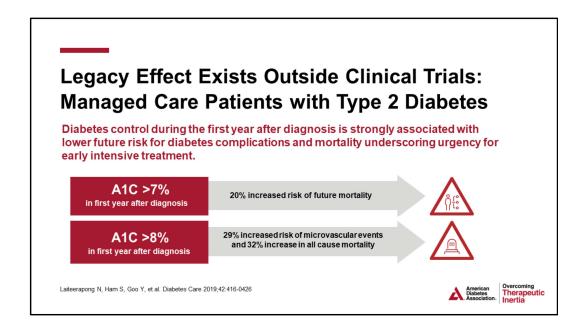
guidelines/algorithms
are widely
disseminated



The initial study period of the UK Prospective Diabetes Study (UKPDS) showed that pat treatment with lower A1C had significant reductions in microvascular complications. How significant reductions in cardiovascular complications.

Interestingly, follow up studies showed that even though differences in A1C were lost on the initial intensive arm continued to have significant microvascular complications and s in cardiovascular complications.

UKPDS and other landmark trials showed early glycemic control creates a legacy of behalth outcomes, even after glycemic control wanes.

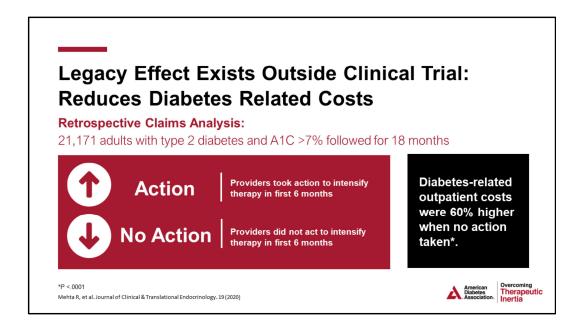


Real world data supports UKPDS clinical trial data. In a cohort study of over 34,000 pec diabetes (PWD) in a managed care population in northern California, patients were following diagnosis. The impact of glycemic burden was evaluated at various points.

Among patients with 10 years of survival after diabetes diagnosis, the results showed the follow

- A1C levels ≥7.0% (≥53 mmol/mol) for the 1st year after diagnosis were associated with an in future mortality.
- Increasing periods of exposure to A1C levels ≥8.0% (≥64 mmol/mol) were associated with a microvascular events and mortality.

This study suggests that the legacy effect exists outside of trial populations. It begins as early as diagnosis and depends on the level of glycemic exposure. These findings underscore the urgent of diabetes and the future consequences of failing to achieve near-normal glycemia soon after diagnosed with diabetes.



A retrospective claims analysis of >21,000 adults with type 2 diabetes (T2D) followed fo that if their providers did not take action to intensify therapy within the first 6 months of 1 outpatient costs were 60% higher than when providers acted in the first 6 months to inte

The Legacy Effect in Type 2 Diabetes: Achieving Early Glycemic Control Has Long-Term Benefits



- Lower A1C and glycemic burden¹
- Better maintenance of A1C control over time¹
- Better overall long-term health outcomes 1,2,3
- Lower risk of microvascular and macrovascular complications1
- Economic benefits^{3,4}
- Khunti K, et al. Diab Care 2013;36:3411-7; Del Prato S, et al. Int J Clin Pract. 2005;59:1345-1355
 Laiteerapong N, Ham S, Goo Y, et al. Diabetes Care 2019;42:416-0426
 Mehta R, et al. Journal of Clinical & Translational Endocrinology, 19(2020) 100215
 Ali SN, Dang-Tan T, Valentine WJ, Hansen BB. Advances in therapy. 2020;37:869



Achieving glycemic targets has many health benefits

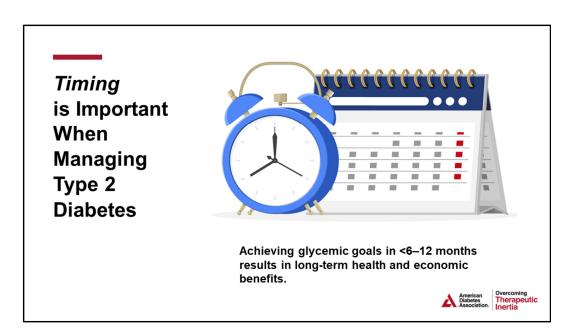
And...achieving goals early in treatment leads to the additional benefit of developing a

This legacy, first Illustrated by the UK Prospective Diabetes Study (UKPDS) in 1998 wh intensive treatment arm who achieved target goals of A1C <7% in first year had signific micro and macrovascular complications in the 10-year follow-up study ... Even though d were lost over time.

UKPDS and other studies show early glycemic control creates a legacy of metabolic me better long-term health outcomes.

- Lower glycemic burden
- A1C maintained at near target over time
- Better over all long-term health outcomes because it lowers the risk of complic
- · Reduced hospitalization and outpatient costs

S Khunti, K Khunti, et al.; Therapeutic inertia in type 2 diabetes: prevalence, causes, consequences and methods to overcome inertia; Ther Adv Endocrinol Metab; 2019, Vol. 10: 1–11



Timing is everything in type 2 diabetes treatment. The key concept in therapeutic inertia is acti achieve glycemic targets and A1C goals within 6 months to 1 year of treatment.

Recent studies in real world populations support the value of adopting this sense of urgency —6 providers who take treatment action within 6 months provide patient health and economic be

The potential glycemic and financial burden to individuals and our healthcare system ca through health economic modeling. DELAYING intensifying treatment by 1-year results costs in loss of lives and resources.

Contributing Factors to Therapeutic Inertia



The Causes of Therapeutic inertia are Multifactorial People with diabetes Clinicians and healthcare providers Healthcare systems Payors Industry Covercoming Therapeutic inertia are Multifactorial People with diabetes Payors Industry Covercoming Therapeutic inertia are Multifactorial

Key message: There are multiple stakeholders involved which necessitates a multipronged approach to overcoming therapeutic inertia.

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Most Frequently Cited Promotors of Therapeutic Inertia

Clinician-Related

- Time constraints and overwhelming requirements
- Fear of aggressive therapy causing side effects such as hypoglycemia.
- Failure to initiate, evaluate or intensify treatment using goals and targets.
- Underestimation of patient's needs and abilities to manage their own diabetes

Patient-Related

- Cost of and access to medication/poor insurance coverage
- Limited understanding of the chronic nature of diabetes & treatment as progressive
- Poor participation in diabetes education (6%)
- Poor communication/trust between physician and patient

System-Related

- Failure of system to identify patients at risk of TI
- Lack of transparency or accuracy in formulary at POC
- Failure to provide access to Diabetes Ed. (DSMES)
- No team approach to care

Adapted from :G Reach, V Pechtner, et al.; Clinical inertia and its impact on treatment intensification in people with type 2 diabetes mellitus; Diabetes & Metabolism Vol 43, Issue 6, Dec. 2017, 501-511
Addressing Therapeutic Inertia in 2020 and Beyond: A 3-Year Initiative of the American Diabetes Association, Clinical Diabetes July 31, 2020;

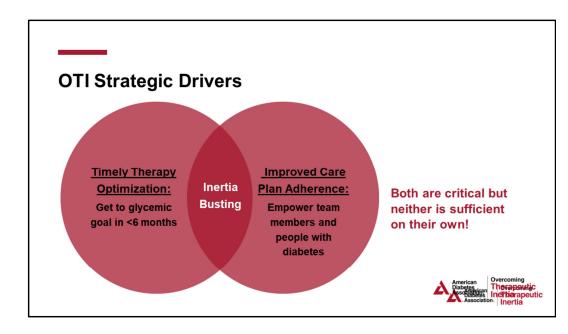




Key message: There are many, many contributing factors to TI that need to be addressed.

Patient related are largely 2/2 SDOH

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Timely therapy optimization is critical to overcome therapeutic inertia. It starts with iden diabetes who are at high risk. Set treatment goals with shared decision-making. Modify timely.

Focus on improved care plan adherence: Ask about barriers and find solutions together diabetes.

Clinicians should reflect on this question every visit and in between: Have I done everyt to tackle therapeutic inertia?

ADA's Overcoming Therapeutic Inertia Initiative



Overcoming Therapeutic Inertia®

ADA launched this effort in 2018 to identify barriers in diabetes care and develop solutions leading to improved, timely treatment modification and improved glycemic control in people with type 2 diabetes.





RESEARCH (Identifying

- **Best Practices**)
- Supervise researchCurate effective approaches database
- Plan potential pragmatic trials

 Evaluate success

<u>Develop</u> <u>Consensus and</u> <u>Evaluate Impact</u>

EDUCATION & AWARENESS

(Promoting Clinician Success)

- Develop professional and
- patient education resources
 Carry out multidimensional awareness campaign

COLLABORATIVE **BARRIER BUSTING**

<u>Make</u> Information Accessible

(Forming Alliances)

- Develop consensus
- Encourage innovative EHR approaches and tools

 Improve payer practices



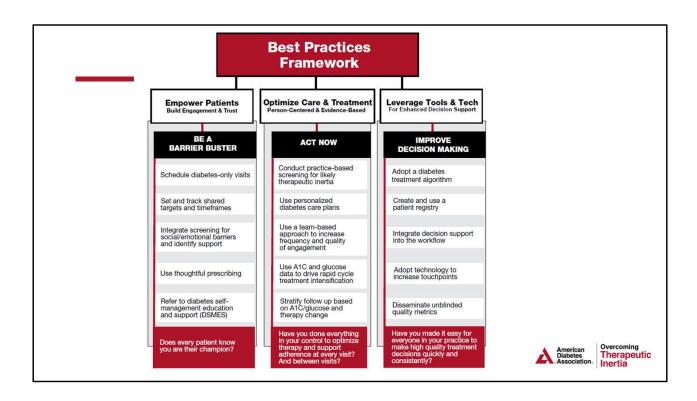
Overcoming Therapeutic Inertia

ADA OTI Partnership

OTI Alliance Partners:

- · Association of Diabetes Care and Education Specialists (ADCES)
- AMGA (American Medical Group Association)
- American Association of Nurse Practitioners (AANP)
- American Academy of PAs (AAPA)
- American Association of Pharmacists (APhA)
- · American Society for Health System Pharmacists (ASHP)
- Sanofi







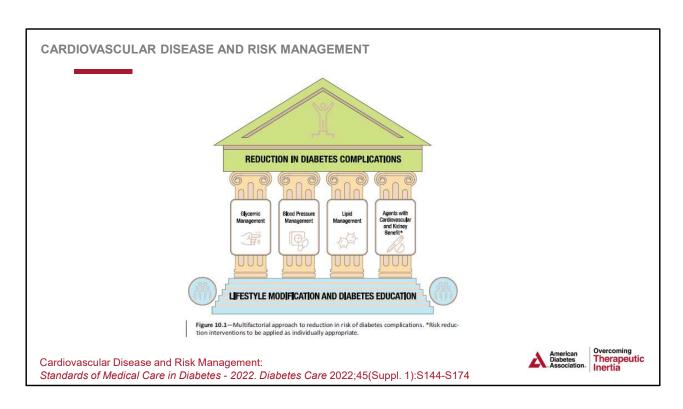
Schedule diabetes-only visits

- At least 1 appointment per year
- Shared decision making and patient-centered care.
- Sets the stage and importance of managing diabetes to your patients.

Nuti, L, Turkcan, A, Lawley, MA, Zhang, L, Sands, L, McComb, S. The impact of interventions on appointment and clinical outcomes for individuals with diabetes: a systematic review. *BMC Health Serv* Res 2015;15:355. https://doi.org/10.1186/s12913-015-0938-5.



- 1.All too often, urgent and emergent challenges take precedence during office visits.
- 2.assessing barriers, evaluating gaps in current diabetes knowledge, and building rapport and trust.
- 3. These appointments will also serve to deliver the message about the importance of managing diabetes to your patients.



^{**}Amy Butts**

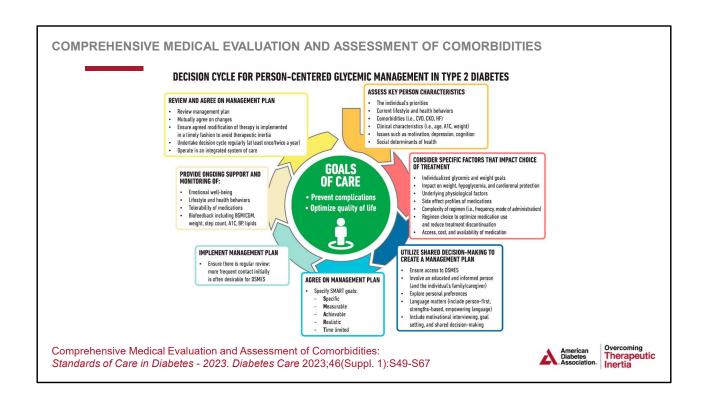
Set and track shared targets and timeframes

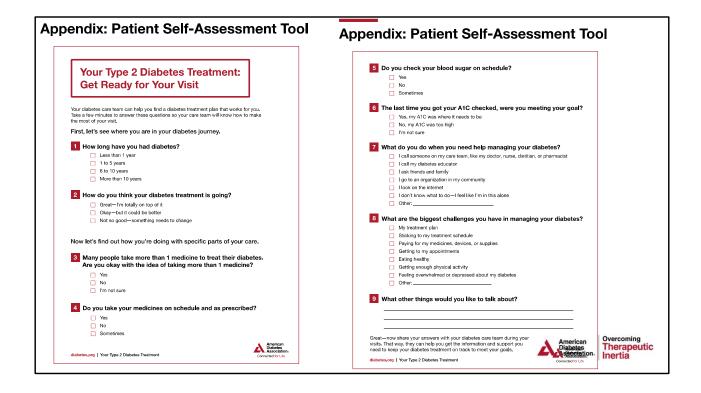
- Realistic and personalized goals with buy-in from the person with diabetes.
- Cultural and personal preferences is important to obtain acceptance and willingness

Levengood, TW, Peng, Y, Xiong, KZ, Song, Z, Elder, R, Ali, MK, et al.. Team-based care to improve diabetes management: a community guide meta-analysis. Am J Prev Med 2019;57:e17–26. <u>https://doi.org/10.1016/j.amepre.2019.02.005</u>.



In addition, creating a realistic timeframe for obtaining these goals is important for the positive legacy effect [10].





Integrate screening for social or emotional barriers and identify support

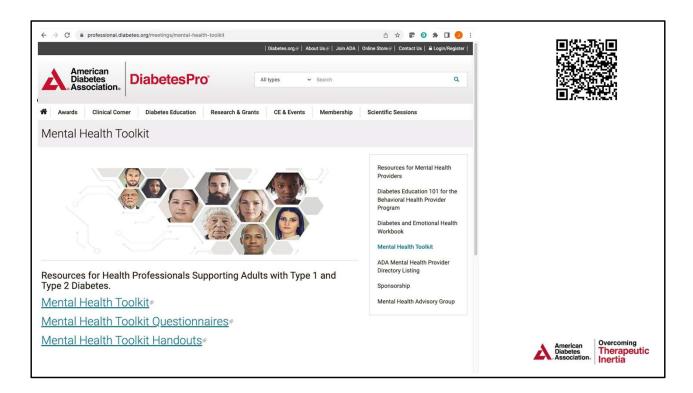
- Ask why
- Consider the social determinants of health (SDOH)
- Psychosocial considerations diabetes distress, depression, and anxiety
- Diabetes literacy and numeracy
- Food insecurity should be assessed
- Once barriers are identified, locate support services in your community and make referrals.
- Consider ways to leverage existing staff to help with this task.

American Diabetes Association Professional Practice Committee. Facilitating behavior change and well-being to improve health outcomes: standards of medical care in diabetes – 2022. *Diabetes Care* 2022;45(1 Suppl):S60–





- Ability to keep appointments
- Childcare, work
- Transportation, cost, insurance



Amy Butts

https://professional.diabetes.org/meetings/mental-health-toolkit

Use thoughtful prescribing

- Cost, fear of injection, personal preference
- Shared-decision making central to OTI

American Diabetes Association Professional Practice Committee. Facilitating behavior change and well-being to improve health outcomes: standards of medical care in diabetes – 2022. *Diabetes Care* 2022;45(1 Suppl):S60–82. https://doi.org/10.2337/dc22-s005.



The choice to take medication can be impacted by many factors including cost, fear of injection, and personal preference [10, 17]

Refer to diabetes self-management education and support (DSMES) services



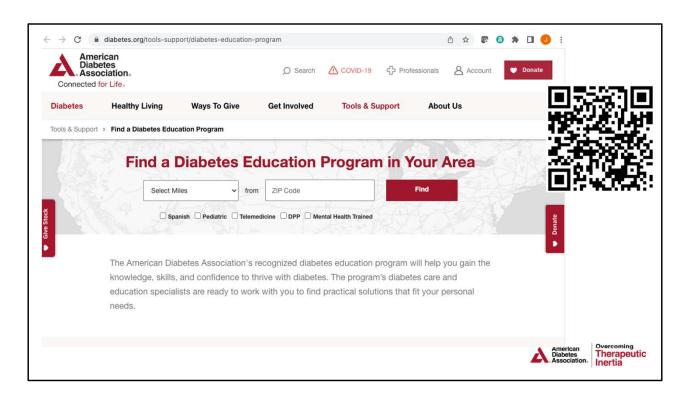
- 1) At diagnosis.
- 2) Annually and/or when not meeting treatment targets.
- 3) When complicating factors develop.
- 4) When transitions in life and care occur.

Powers MA, Bardsley JK, et al. DSMES Consensus Report, The Diabetes Educator, 2020

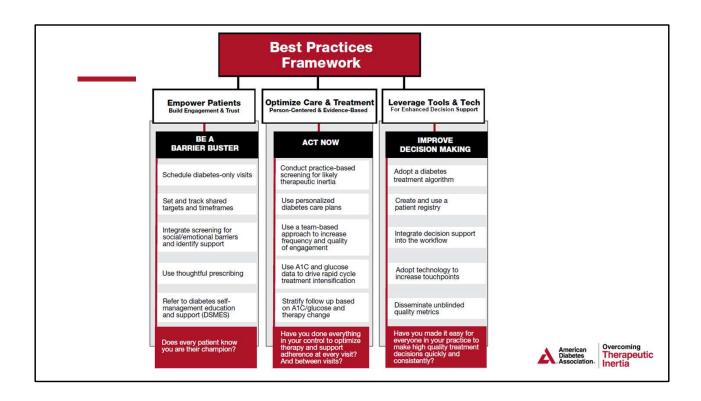


DSMES = medication

In addition, consider Shared Medical Appointments or "group visits"



***Ellen - experience; slide from DM Educators? (ADCES) Need to confirm this slide w/ Ellen





Use personalized diabetes care plans

- Include glucose targets and timeframes to reach targets
- Shared decision-making approach to consider personal preferences
- Motivational interviewing/open-ended questions



Allow patient to help set the agenda "What are your goals for today's visist"

personal preferences, values, strengths, and medical, social, and psychological needs when developing or updating the care plan.

Use a team-approach to increase the frequency and quality of engagement

Besides the usual healthcare team members consider:

- Community health workers, mental health specialists
- Online coaches
- Religious leaders
- Friends, family, co-workers
- PA students (and Pre-PAs)
- Medical assistants!



Empower your Medical Assistants

- Patients receiving care in primary care clinics utilizing MAs as health coaches showed significant improvement in A_{1c} and cholesterol levels when compared to usual care (48.6 vs. 27.6%, p=0.01).
- Both quality of care and patient satisfaction were also increased when patients received health coaching [1]. This is especially true for patients who do not speak English.
- MAs are often racially, ethnically, and linguistically concordant with the patient population compared to HCPs [2]. For example, Spanish-speaking MAs can overcome cultural and language barriers with Spanish-speaking patients through health coaching.

1Willard-Grace, R, Chen, EH, Hessler, D, DeVore, D, Prado, C, Bodenheimer, T, et al.. Health coaching by medical assistants to improve control of diabetes, hypertension, and hyperlipidemia in low-income patients: a randomized controlled trial. *Ann Fam Med* 2015;13:130-8.

2Thom, DH, Hessler, D, Willard-Grace, R, DeVore, D, Prado, C, Bodenheimer, T, et al.. Health coaching by medical assistants improves patients' chronic care experience. *Am J Manag Care* 2015;21:685–91.



Overcoming Therapeutic

Another way to include your MA as part of the team is to have them reach out to patients 1 or 2 weeks after the appointment to ascertain questions or concerns. Engaging MAs in this fashion helps integrate them as members of the diabetes care team.

anecdotal feedback from their staff that they believe that they are recognized as integral members of the team. They are also able to develop a trusting rapport with the patient that not only reduces delays in care but also improves patient satisfaction.

When our patients are more engaged, they are provided an opportunity to self-advocate and report that they feel genuinely cared about by the entire office staff.

Results depend less on WHO intensifies therapy than on HOW¹

- Delivery methods using care management
- Technology: A characteristic of interventions with clinically significant A1C improvements
- Increased frequency of communication using technology
 - Frequent patient engagement and tailored drug regimens may improve A1C goal attainment in patients with type 2 diabetes²

Recommendation

Systems or practices looking to implement a medication management program may consider different clinician types who can use technology to support frequent communication with patients.¹



1. Powell et al. Diabetes Obes Metab. May 2021 2. Pantalone KM, et al. Diabetes Care 2020;43:1910

No single provider type was associated with improvements. Results may be less dependent therapy but rather HOW in terms of...

- Delivery methods using care management
- Technology: A characteristic of interventions with clinically significant A1C improvemen
- Frequency of communication important outcome of technology use

Other studies also demonstrate that frequent patient engagement and tailored drug regime A1C goal attainment in persons with type 2 diabetes.

Systems or practices looking to implement a medication management program may consid types who can use technology to support frequent communication with patients.



- Nurses, nurse practitioners, physician associates, and pharmacists using protocols and algorithms in federal qualified health centers (FQHC) or primary care practices improved diabetes care (91% achieved A1C < 7.5% in one year).²
- Nurses and dietitians using diabetes care management and medication algorithms with primary care professionals improved and sustained glycemic control in low-income ethnic minority populations.³
- Dietitians implementing medication protocols significantly improved diabetes care measures in primary care practices.⁴
- 3. Powell, Zaccardi, Khunti et al. Diabetes Obes Metab. May 2021
- California Medi-Cal Type 2 Diabetes Study Group. Diabetes Care 27:95, 2004





Several other small studies utilizing diabetes specialist team members support the meta systematic review revealed that empowering team members to modify medications is entire efficient for achieving AIC targets. Here are examples of studies:

- M Davidson reviewed the eleven studies he has conducted since late 90's illustrating that Nurses, NPs, PAs, Pharmacists using protocols and algorithms in FQHC/primary care practical diabetes care (91% achieved A1C <7.5% in one year).²
- California Medi-Cal type 2 diabetes study group nurses and dietitians using diabetes care medication algorithms with primary care providers improved and sustained glycemic con ethnic minority populations.³
- A study by G Benson illustrated that Dietitians implementing medication protocols in PC Minnesota modest but significantly improved diabetes care measures in primary care pra

Use A1c and glucose data to drive rapid-cycle treatment intensification

- Leverage point-of-care A1c testing
- Continuous glucose monitors
- And/or self-monitoring of blood glucose data

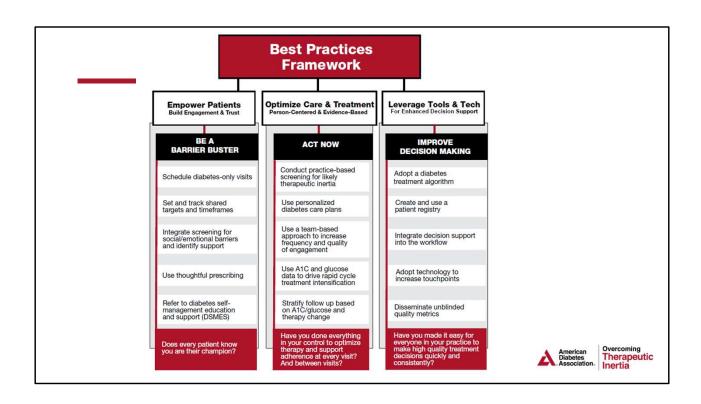


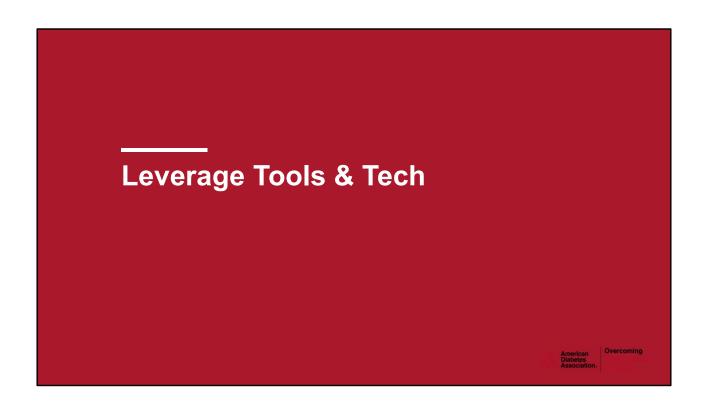
Stratify follow-up based on A1c/glucose and therapy change:

- More frequent visits based on glucose therapy data, side effect profile impacting consistency, complexity, etc.
- Leverage telehealth

HbA _{1c}	Frequency of follow-up visit ^a
<7%	Every 6 months
7–8%	Every 3 months
8–9%	Every 6 weeks
9–10%	Every 4 weeks
>10%	Every 2 weeks
Hypoglycemia	Within 2 weeks







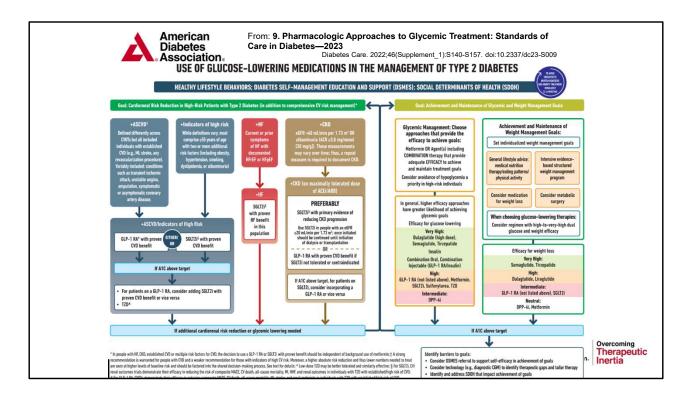
Adopt a diabetes treatment algorithm

- Standards of Care app
- Laminated copies
- Protocols for nurse and MA staff





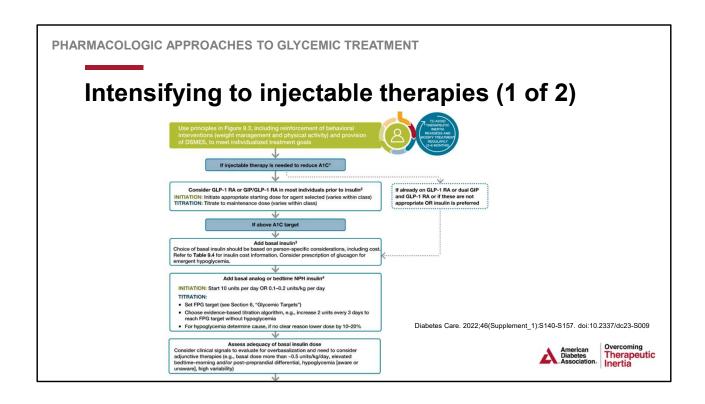
An example could be that any patient found to have their most recent A_{1c} over 3 months ago would automatically receive a point-of-care test by the MA prior to being seen. Other protocols could include vaccinations (e.g., influenza, pneumococcal), yearly dilated eye exam referrals, DSME referrals, and identification of annual screening labs such as random urine albumin/creatine ratio.



Pharmacologic Therapy for Adults with Type 2 Diabetes Recommendations

benefits. A

•9.4c Pharmacologic approaches that provide adequate efficacy to achieve and maintain treatment goals should be considered, such as metformin or other agents, including combination therapy (Fig. 9.3 and Table 9.2). A
•9.5 Metformin should be continued upon initiation of insulin therapy (unless contraindicated or not tolerated) for ongoing glycemic and metabolic

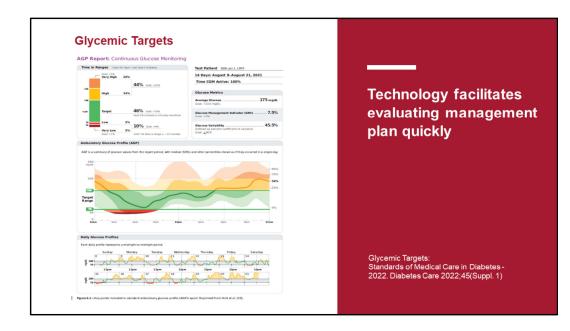


Adopt technology to increase touch points

- Daily text messages to support patient self-care behaviors
- Telehealth visits
- Patient portal
- Continuous glucose monitors

Watterson, JL, Rodriguez, HP, Shortell, SM, Aguilera, A. Improved diabetes care management through a text-message intervention for low-income patients: mixed-methods pilot study. *JMIR Diabetes* 2018;3:e15. https://doi.org/10.2196/diabetes.8645.





On the screen is an ambulatory glucose profile (AGP) report from a continuous glucose mo Continuous Glucose Monitoring or blood glucose monitoring meters allows for quicker effectiveness of medication(s) without waiting for a 3-month A1C measurement.

Increased communication between patients and care team members and use of technolog characteristic of nearly all clinically and statistically significant care management and ec interventions in the meta-analysis. CGM is increasing rapidly and is a technology that is making rapid therapy changes even in T2D.

- Telemonitoring
- Texting
- Virtual visits using cloud-based technology
- Mobile applications supporting automated coaching
- Self-tracking tools

Summary



- Therapeutic inertia is the failure to advance or deintensify the treatment regimen when a patient's therapeutic goals are not met.
- Early glycemic control provides a legacy effect positively impacting patient outcomes
- Addressing contributors to therapeutic inertia at the patient, practice, and system level can help overcome therapeutic inertia
- There are simple things you can do right now to more rapidly optimize treatment and to remove barriers to care plan adherence – both essential to overcoming therapeutic inertia



Key messages:

- Therapeutic inertia is the failure to establish appropriate targets and escalate treatment to achieve treatment goals
- The data showing delays in the intensification of therapy are compelling
- Early control provides a legacy effect positively impacting patient outcomes
- Reimbursement models are changing don't be left behind
- Multiple stakeholders People with diabetes, providers, healthcare systems, payors, industry – necessitates a multipronged approach

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OTI Website

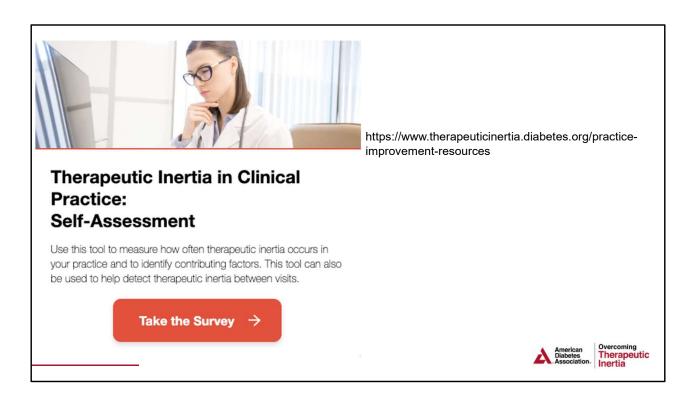
A repository or OTIrelated resource for health care professionals and people with diabetes

therapeuticinertia.diabetes.org

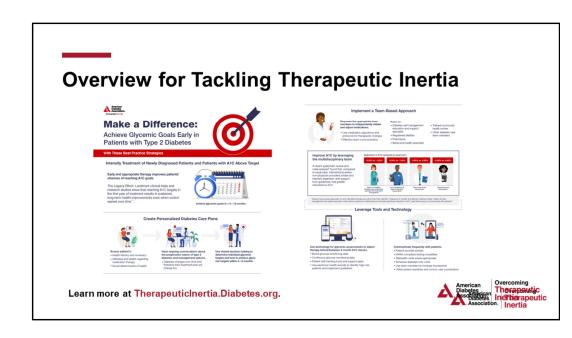




Overcoming Therapeutic Inertia



We will generate and share with you a confidential report that includes a set of personalized recommendations based on your survey responses. Your name, email and any identifying information will be kept confidential. However, the de-identified data generated maybe used for future research, ADA assessment purposes and we may contact you for opportunities to participate in further research and training.



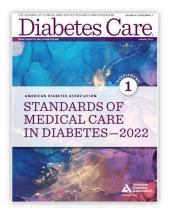
Here is a one-page infographic that outlines steps you can take to overcome therapeuti Share with your organization or teams.

The ADA's *Standards of Care*: Always Up to Date and Ready to Use

Approach to Medication Therapy in Type 2 Diabetes

- Algorithms
- Guidelines for intensification of therapy
- Customized Protocol

Check out the app at professional.diabetes.org/SOCApp!





The ADA Standards of Care is available and always up-to-date with treatment algorithm intensifying therapy and customized protocol.

The web app is also available for easy to use.



Take the TIQ self assessment of your level of understanding related to how therapeutic clinical practice.

Download OTI 1-pager and share with members of your team.

Identify at least 1 modifiable strategy to improve TI in your organization and who needs success.

Questions? jmoverle@touro.edu



Overcoming
Therapeutic
Inertia

therapeuticinertia.diabetes.org