



Pharmacotherapy for Obesity

Robert F. Kushner, MD, MS
Professor of Medicine and Medical Education
Northwestern University Feinberg School of Medicine
Director, Center for Lifestyle Medicine
Northwestern Medicine
Chicago, IL

rkushner@northwestern.edu

www.drrobertkushner.com

@drrobertkushner

Disclosures

I have relevant relationships with ineligible companies to disclose within the past 24 months.

- Advisory Board for Novo Nordisk and WW
- Consultant for Pfizer, Altimune, Lilli
- Research for Epitomee

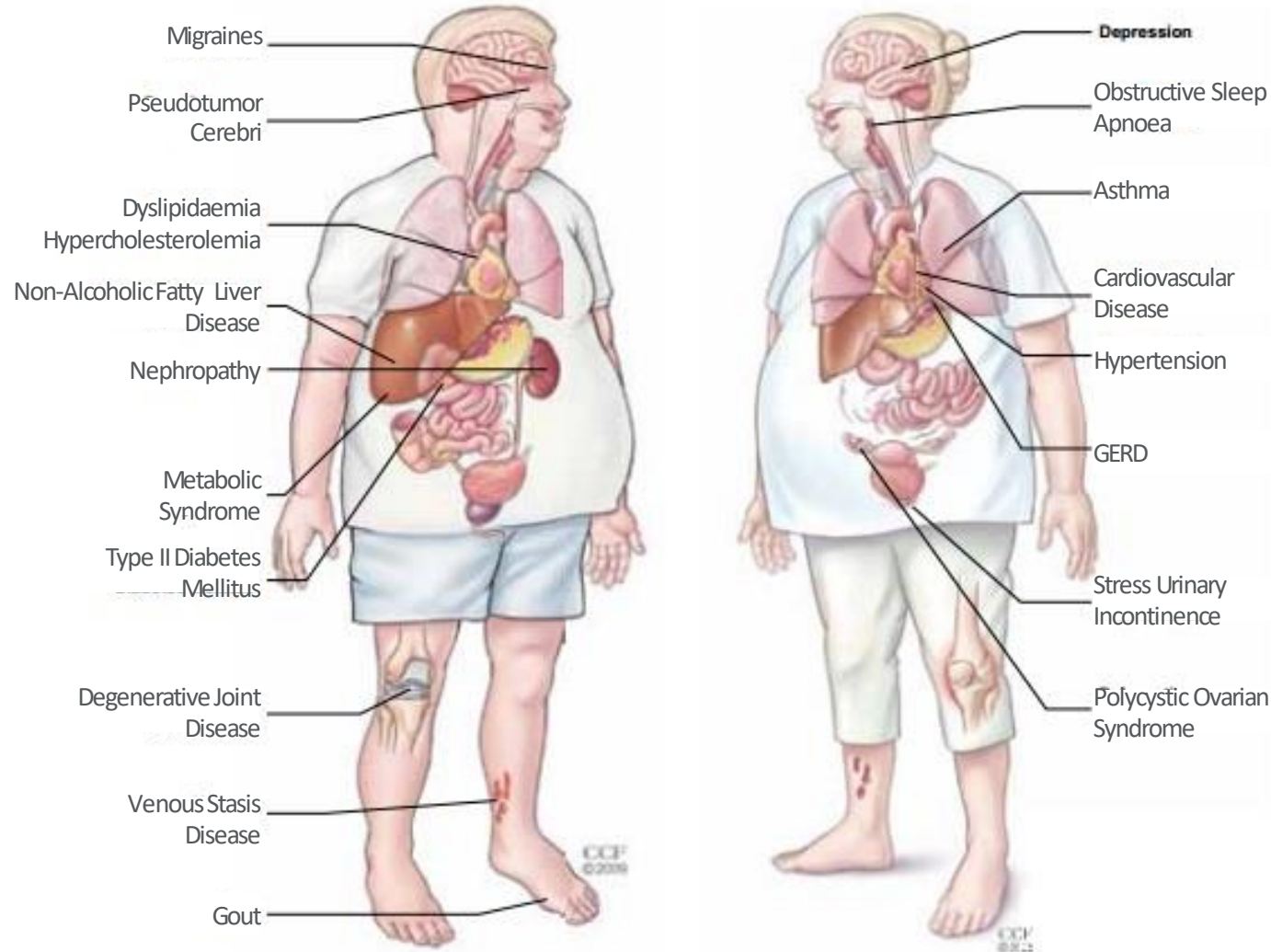
Educational Objectives

At the conclusion of this session, participants should be able to:

- Define obesity as a disease
- Explain the rationale for pharmacotherapy
- List currently available anti-obesity medications
- Discuss emerging therapies



Obesity affects every organ system



Need to change the paradigm from treating separate medical problems to addressing the underlying cause of multiple medical problems

The Pathology of Obesity

Energy Balance Dysregulation



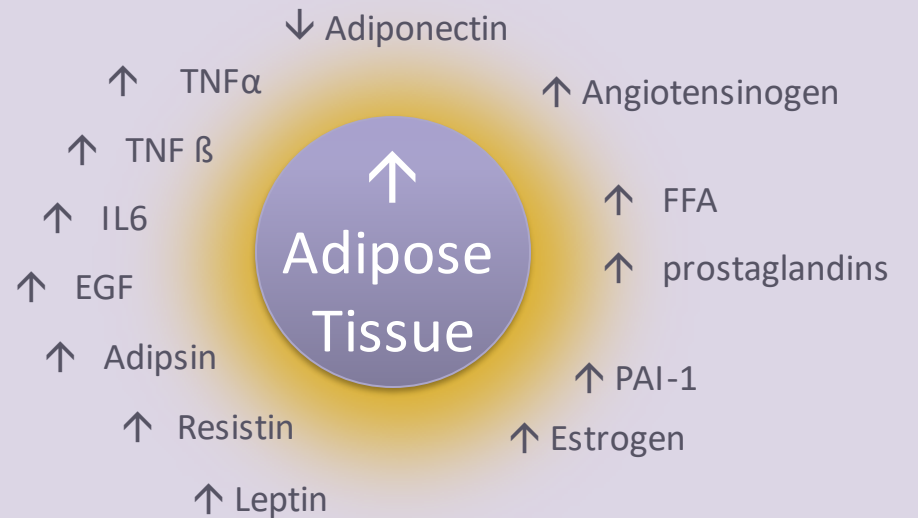
Energy intake



Energy expenditure

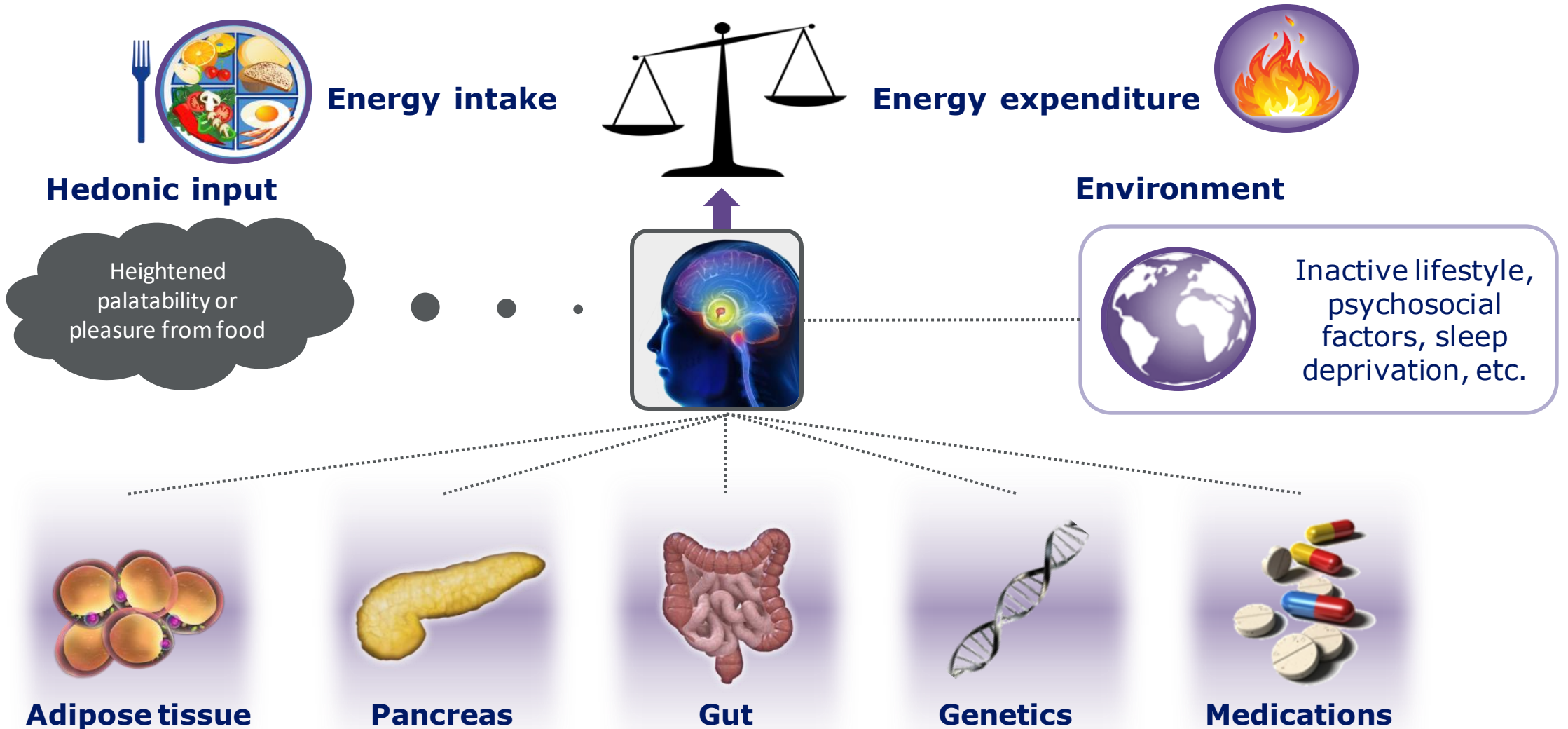


Organ System Impairment



LIPOTOXICITY

Energy Balance Dysregulation

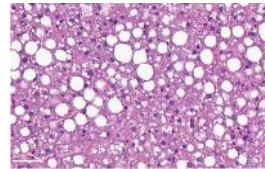


Weight loss improves obesity-related metabolic dysfunction

Benefits of Weight Loss



Liver insulin sensitivity



Liver triglycerides



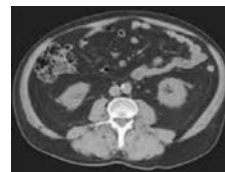
β -cell function



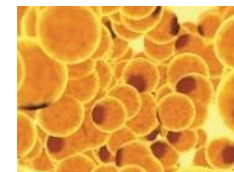
Muscle insulin sensitivity



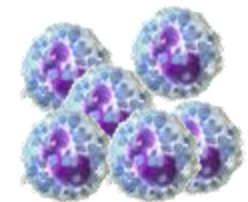
Gene expression in SC adipose



Abdominal adipose tissue



Adipose insulin sensitivity



Inflammatory markers

Weight loss improves obesity related comorbidities

Benefits of 5–10% weight loss

Reduction in risk of type 2 diabetes¹



Reduction in CV mortality²



Improvements in blood lipid profile³



Improvements in blood pressure⁴



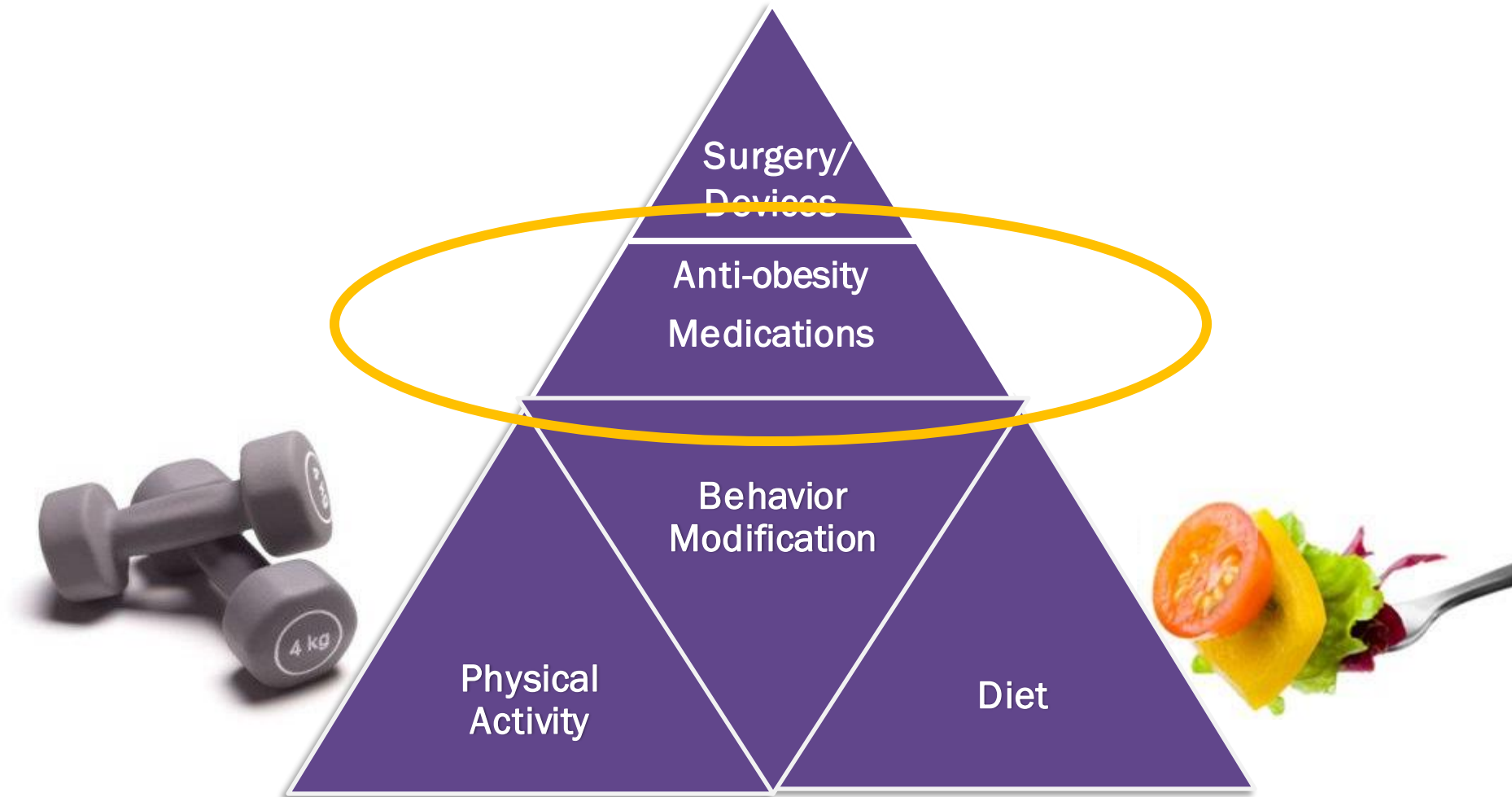
Improvements in severity of obstructive sleep apnea^{5,6}



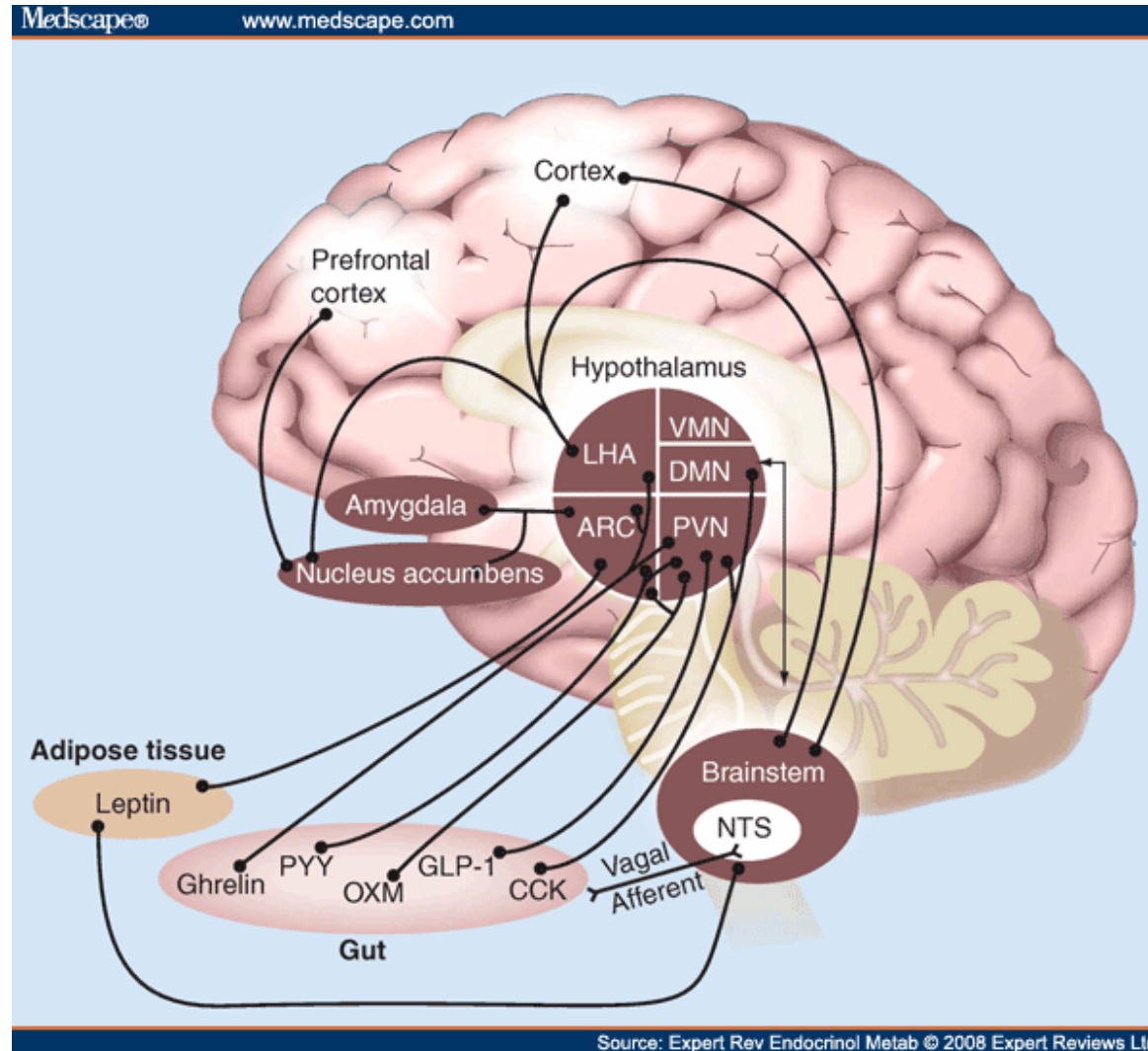
Improvements in health-related quality of life^{7,8}



Components of an Effective Obesity Management Program



Appetite regulation and the gut-brain axis



GUT

PYY= peptide YY

GLP-1 = Glucagon-like peptide 1

OXM = Oxyntomodulin

CCK= Cholecystokinin

BRAIN

LHA = lateral hypothalamic area

ARC = arcuate nucleus

VMN = ventromedial hypothalamus

DMN = dorsomedial hypothalamic nucleus

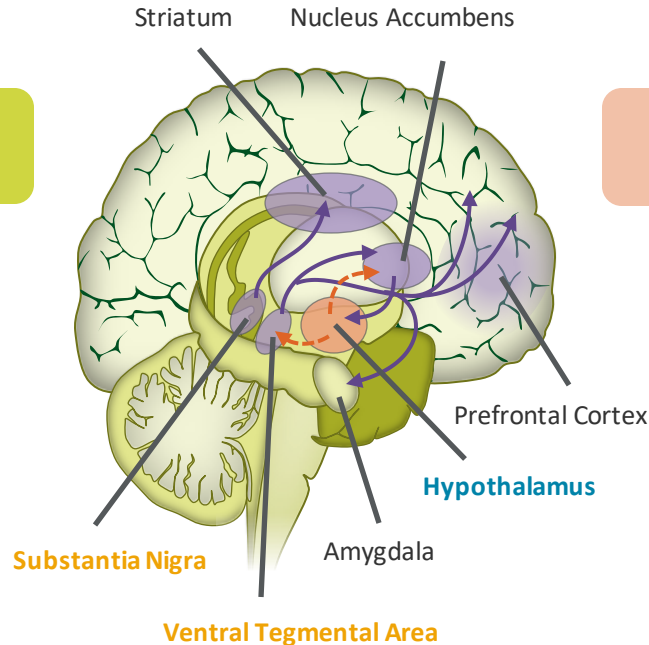
PVN = paraventricular nucleus

NTS = nucleus tractus solitarius

Two CNS Pathways Play a Key Role in Regulating Eating Behavior, Appetite, Cravings, and Weight

Homeostatic System Hunger / Satiety

- Primarily driven by the arcuate nucleus of the **hypothalamus**
- Detection and integration of energy state information
 - Glucose, leptin, insulin
- Lateral hypothalamus projects to the VTA, and receives input from the nucleus accumbens



Hedonic or Reward System

- Dopaminergic pathways from the **VTA or substantia nigra** to regions such as:
 - Striatum (movement, reward salience)
 - Nucleus accumbens (reward, addiction)
 - Prefrontal cortex (decision making, executive function)
 - Amygdala (memory, emotion)

CNS=central nervous system; VTA=ventral tegmental area.

Components of appetite

Hunger

Drive to consume

Satiety

End state of satisfaction
(between-meal inhibition)

Fullness

Physical feeling experienced in the gut

Wanting

Motivation to consume a specific food (craving)

Satiation

Negative feedback, leading to meal termination
(within-meal inhibition)

Liking (hedonic)

Sensory pleasure elicited by contact with food

Prospective food consumption

How much an individual feels they would like to eat

What is the Primary Purpose of Adjunctive Medications used in Obesity Treatment?

“The rationale for use of medications is to help patients adhere to a lower calorie diet more consistently in order to achieve more sufficient weight loss and health improvements when combined with increased physical activity.”

Jensen MD, et al. *Circulation*. 2014;129(25 Suppl 2):S102-38.

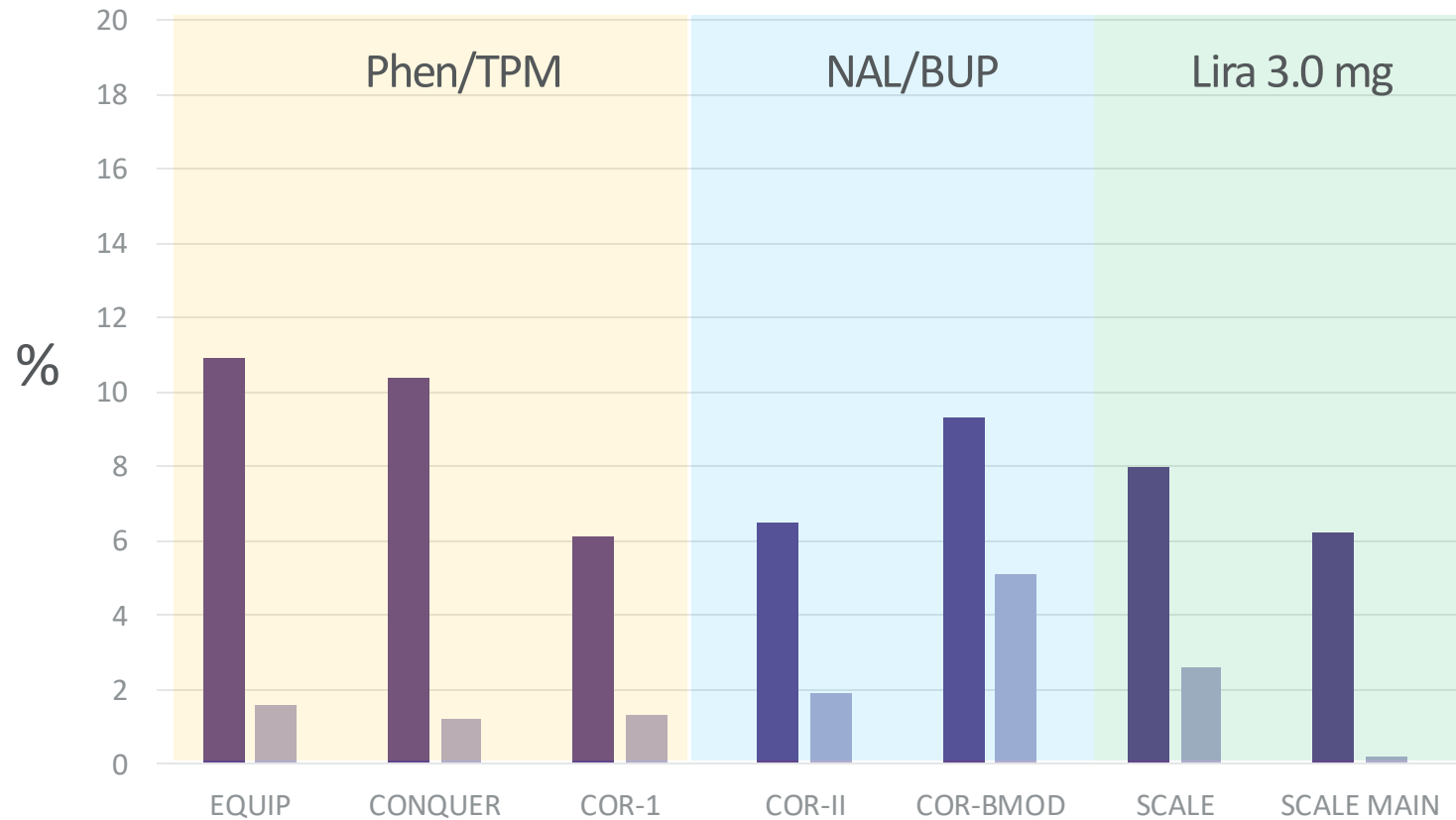
Indicated for patients with a BMI ≥ 30 kg/m² or a BMI ≥ 27 kg/m² associated with a co-morbidity



FDA Approved Medications for Chronic Weight Management

Agents	Mechanism of Action	Effect	Approval Date
Orlistat (Xenical® or Alli®)	<ul style="list-style-type: none"> • Pancreatic lipase inhibition 	<ul style="list-style-type: none"> • Reduces fat absorption 	<ul style="list-style-type: none"> • 1999
Phentermine	<ul style="list-style-type: none"> • Sympathomimetic 	<ul style="list-style-type: none"> • Appetite regulation 	<ul style="list-style-type: none"> • 1959
Phentermine/topiramate ER (Qsymia®)	<ul style="list-style-type: none"> • Sympathomimetic • Anticonvulsant (GABA receptor modulation, carbonic anhydrase inhibition, glutamate antagonism) 	<ul style="list-style-type: none"> • Appetite regulation 	<ul style="list-style-type: none"> • 2012
Naltrexone/bupropion SR (Contrave®)	<ul style="list-style-type: none"> • Opioid receptor antagonist • Dopamine/noradrenaline reuptake inhibitor 	<ul style="list-style-type: none"> • Appetite regulation 	<ul style="list-style-type: none"> • 2014
Liraglutide (Saxenda®)	<ul style="list-style-type: none"> • GLP-1 receptor agonist 	<ul style="list-style-type: none"> • Appetite regulation 	<ul style="list-style-type: none"> • 2014
Semaglutide (Wegovy™)	<ul style="list-style-type: none"> • GLP-1 receptor agonist 	<ul style="list-style-type: none"> • Appetite regulation 	<ul style="list-style-type: none"> • 2021

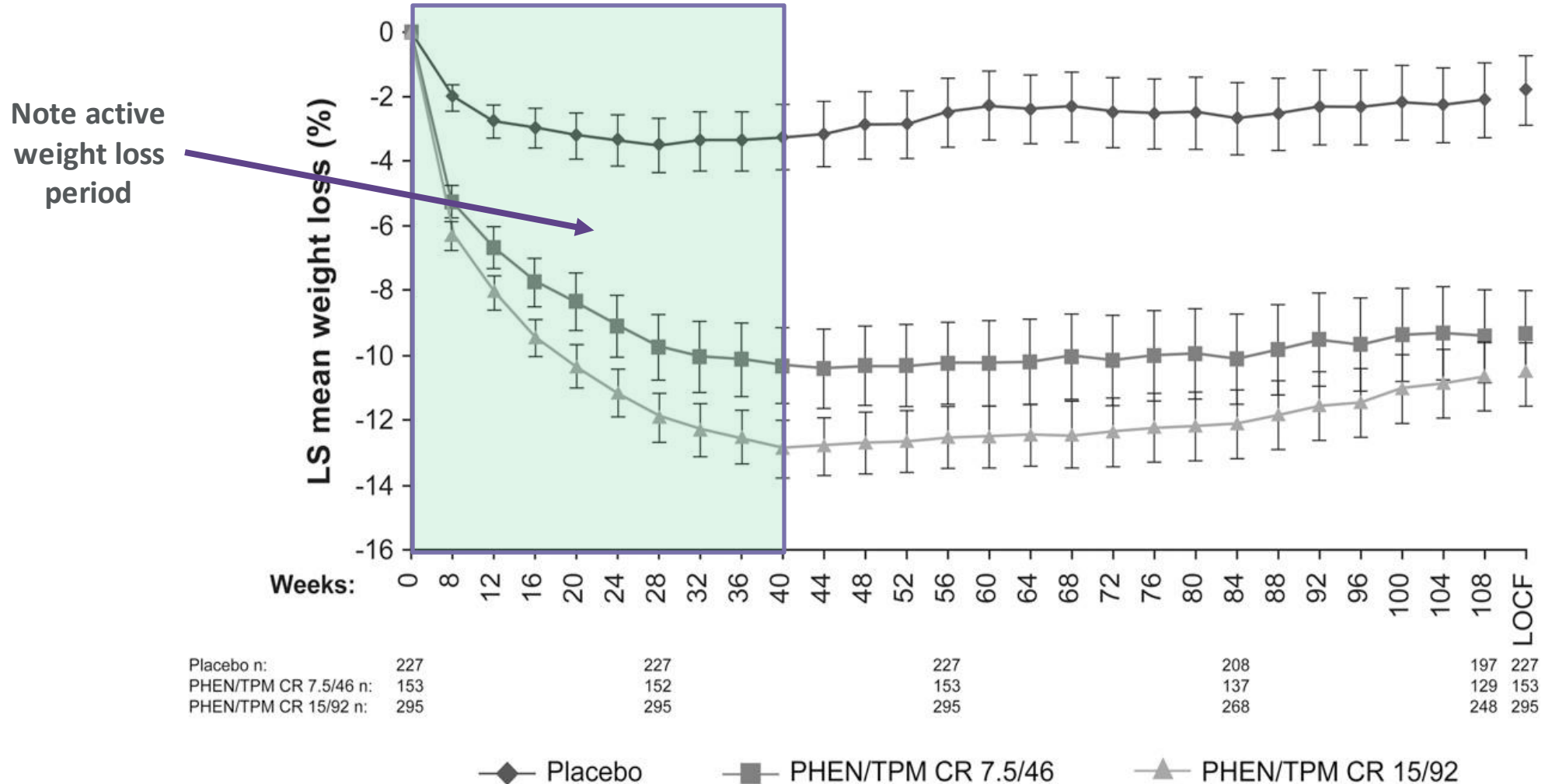
Percent Weight Loss (Drug versus Placebo)



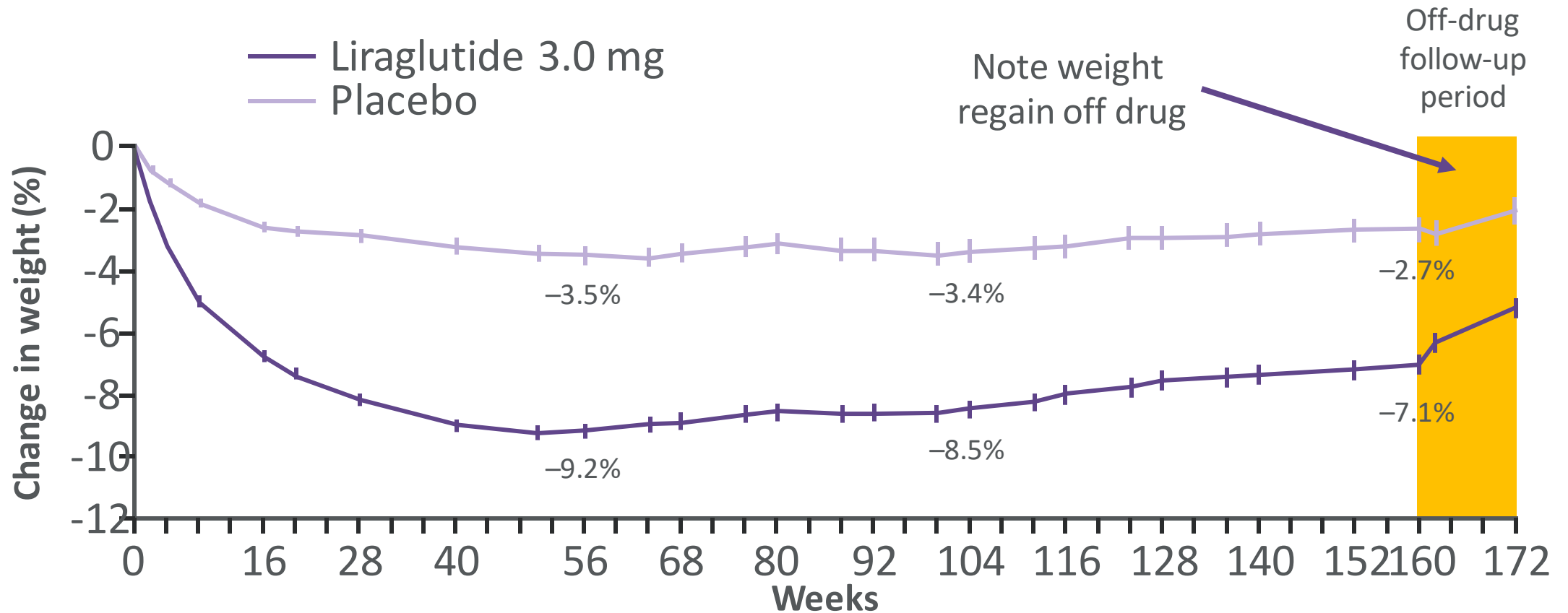
■ Drug
■ Placebo

Long-term Outcomes

2 Years Phentermine/Topiramate: Note Early Response

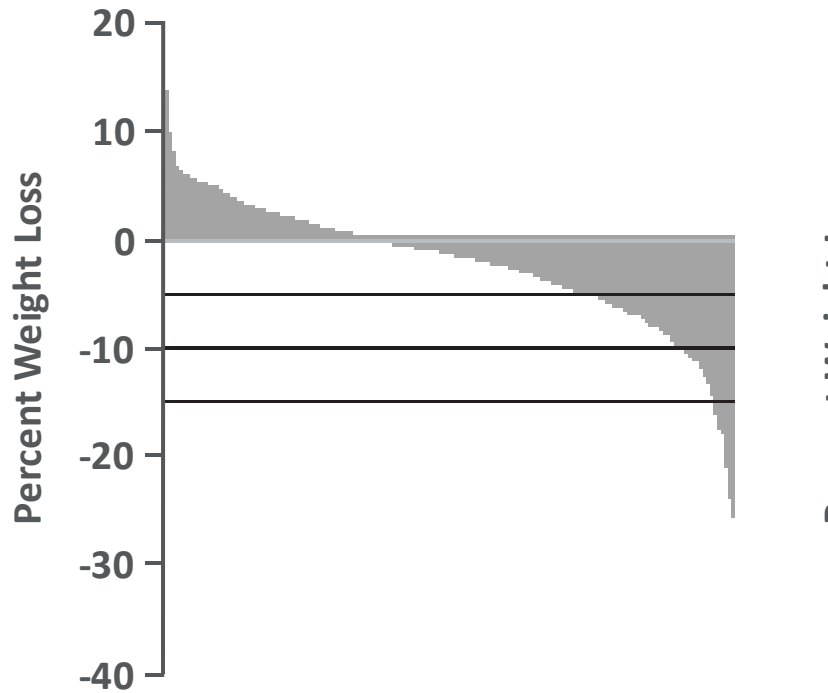


Three Years of Liraglutide vs Placebo

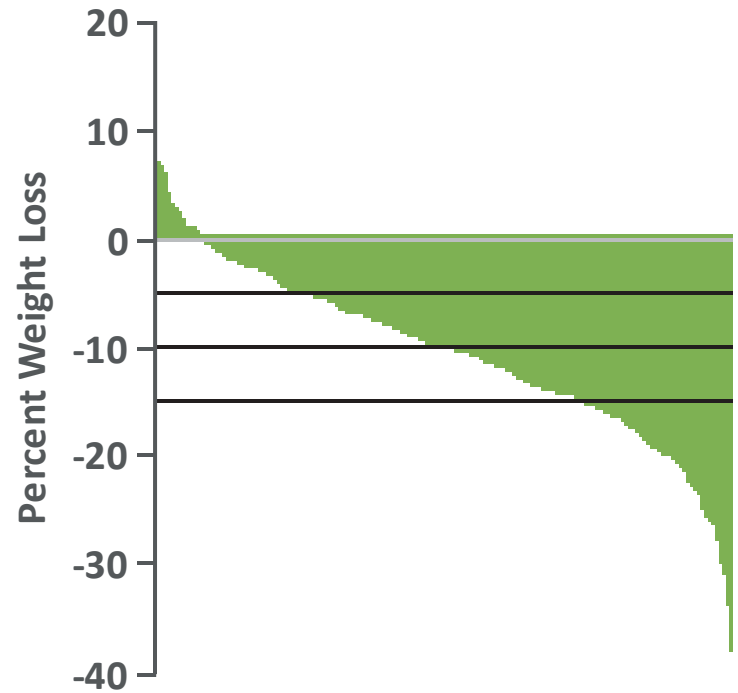


2254 patients with prediabetes and a BMI of ≥ 30 kg/m² or ≥ 27 kg/m² and comorbidities

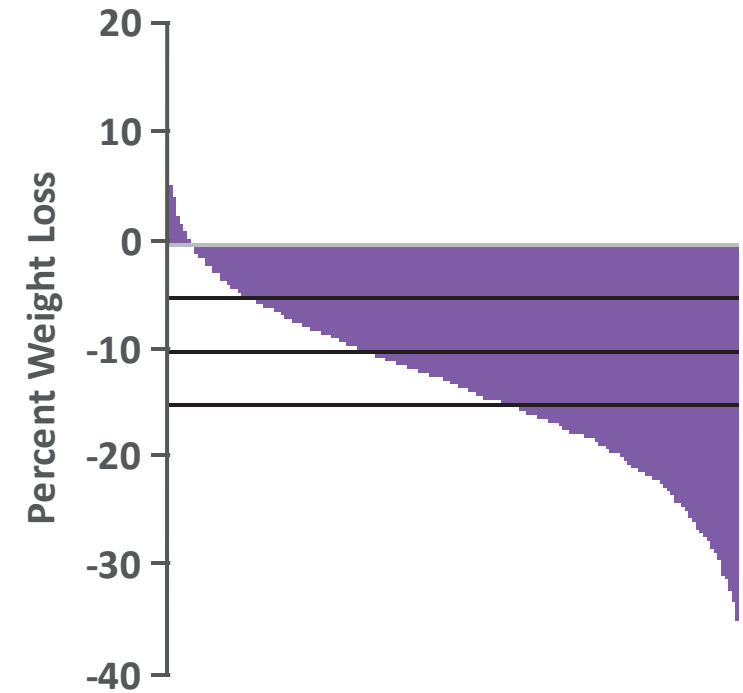
Variable Response to All Weight Loss Therapies *Waterfall Plots Showing Heterogeneity of Treatment Effect*



Lifestyle Modifications Alone
(n=557)



PHEN/TPM ER 7.5/46
(n=338)



PHEN/TPM ER 15/92
(n=625)

Each vertical bar represents a single subject experience in subjects completing 56 weeks on study drug

Improvements in Risk Factors and Comorbidities

	Orlistat	Lorcaserin	Phentermine/ topiramate ER	Naltrexone/ bupropion SR	Liraglutide 3.0 mg	Semaglutide 2.4 mg
WC	↓	↓	↓	↓	↓	↓
BP	↓	↓	↓	↑	↓	↓
LDL	↓↓↓	↓	↓	↓	↓	↓
HDL	↑	↑	↑	↑	↑	↑
TG	↓↓↓	↓↓↓	↓↓↓	↓↓↓	↓↓↓	↓↓↓
A1C	↓	↓↓↓	↓	↓	↓↓↓	↓↓↓
HR	↓	↓	-	↑	↑	↑
Diabetes	↓↓↓	↓↓↓	↓↓↓	↓	↓↓↓	↓↓↓

BP = blood pressure; HDL = high-density lipoprotein; HR = heart rate; LDL = low-density lipoprotein; TG = triglycerides; WC = waist circumference.
 Adipex-P (phentermine) prescribing information. http://www.accessdata.fda.gov/drugsatfda_docs/label/2012/088023s037lbl.pdf; Xenical (orlistat) prescribing information. http://www.gene.com/download/pdf/xenical_prescribing.pdf; Qsymia (phentermine/topiramate ER) prescribing information. <https://qsymia.com/pdf/prescribing-information.pdf>; Belviq (lorcaserin) prescribing information. www.belviq.com/documents/Belviq_Prescribing_information.pdf; Contrave (naltrexone SR/bupropion SR) prescribing information. http://www.accessdata.fda.gov/drugsatfda_docs/label/2014/200063s000lbl.pdf; Saxenda (liraglutide 3.0 mg) prescribing information. <http://novo-pi.nntest.com/saxenda.pdf>.

Choosing Between Medication Options

Drug factors

- Contraindications
- Dual benefits
- Studied populations

Patient factors

- Patient preferences
- Adverse events
- Prior experiences
- Access

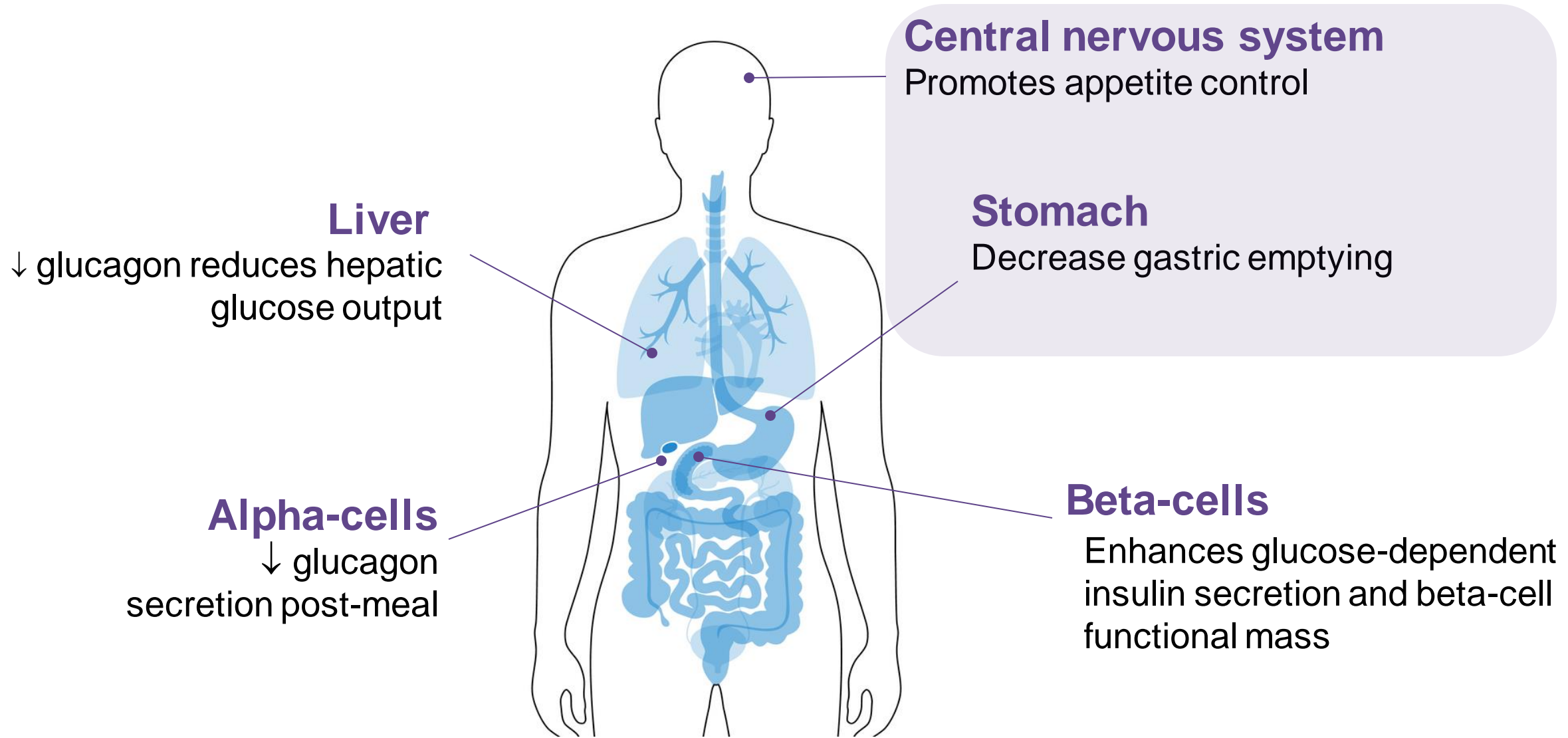
Physician factors

- Provider knowledge/comfort

Emerging Anti-Obesity Pharmacological Therapies

Category	Mechanism	Drug	Stage of Development
Hormonal	GLP-1 receptor agonist	Semaglutide	Approved 2021*
	GLP-1/GIP receptor agonist	Tirzepatide	Phase 3
	GLP-1/glucagon receptor agonist		Phase 2
	GLP-1/GIP/glucagon		Phase 2
	Amylin analogue	Cagrilintide	Phase 2
	GLP-1/amylin analogue		Phase 1
	Ghrelin antagonist		Phase 1
	PYY analogue		Phase 1
	GLP-1 small molecule receptor agonist	Danuglipron	Phase 1
Neuropeptide	Melanocortin-4 receptor agonist	Setmelanotide	Approved 2020 for rare genetic conditions*
Enzyme inhibition	Sodium-glucose transporter-1 and 2 (SGLT1, SGLT2 inhibitor)	Licoglifloxin	Phase 2
Monoamine receptor uptake inhibition	Noradrenaline, dopamine, serotonin uptake inhibitor	Tesofensine	Phase 3
Monoclonal antibody	Activin type II receptor antagonist	Bimagrumab	Phase 2

GLP-1: An Incretin Hormone



GLP-1: An Incretin Therapy

Targets the incretin pathway = “incretins”

GLP-1 RAs (glucagon like peptide-1 receptor agonists)

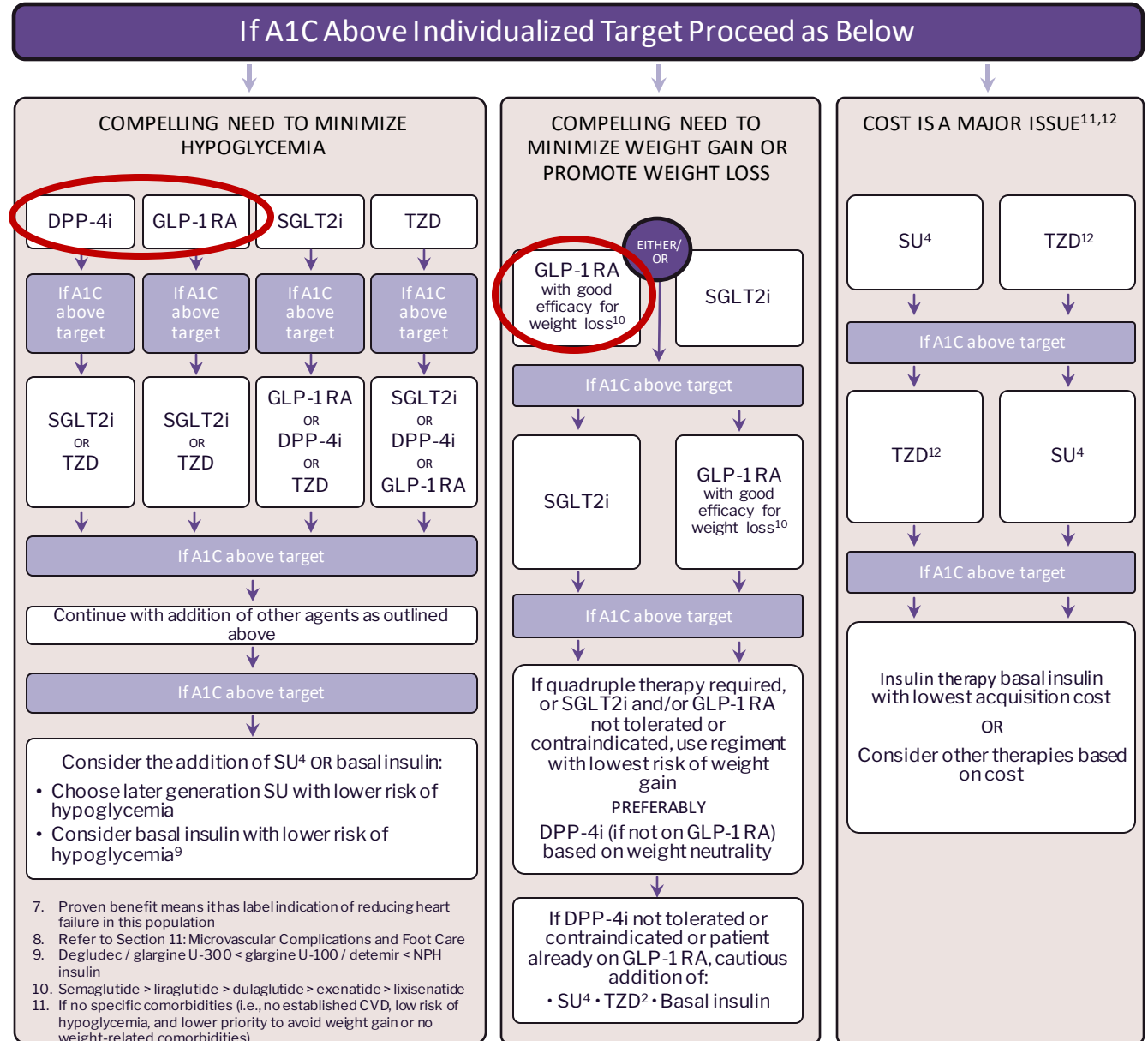
- Dulaglutide
- Exenatide
- Liraglutide
- Lixisenatide
- Semaglutide

DPP-4 inhibitors (dipeptidyl peptidase-4 inhibitors)

- Alogliptin
- Linagliptin
- Saxagliptin
- Sitagliptin

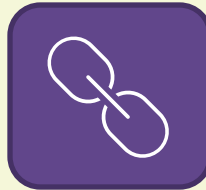
Use of Incretin-based Medications in T2DM

- For glycemic control
- After metformin
- To minimize risk hypoglycemia
- For weight management (GLP-1 RA)
- To reduce major adverse cardiovascular event (MACE) risk

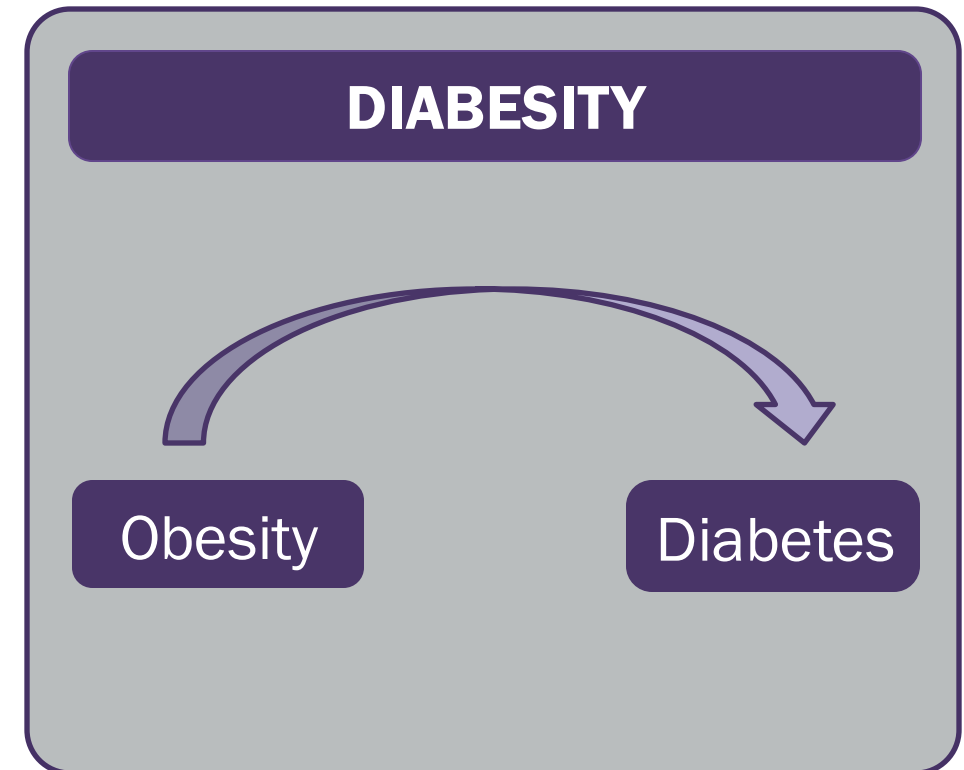


Syndemic

[syn-dem-ic] noun



A syndemic or synergistic epidemic involves the clustering of 2 or more diseases within a population; the biological, social, and psychological interaction of those diseases; and the large-scale social forces that precipitate disease clustering in the first place.



Semaglutide Effect in People with Obesity (STEP) Phase 3a Program

STEP 1

The NEW ENGLAND JOURNAL of MEDICINE

Once-Weekly Semaglutide in Adults with Overweight or Obesity

Journal of the American Medical Association
 Published online first March 19, 2021
 DOI: 10.1001/jama.2021.1105

Summary
 Obesity is a global health challenge with few pharmacologic options. Whether adults with obesity can achieve weight loss with once-weekly semaglutide at a dose of 2.4 mg as an adjunct to lifestyle intervention has not been confirmed.

Objective
 In this double-blind trial, we enrolled 3962 adults with a body mass index (BMI) of 30 or greater (BMI of 35 or greater in persons with no weight-related comorbid conditions), who did not have diabetes, and randomly assigned them, in a 1:1 ratio, to 68 weeks of treatment with once-weekly subcutaneous semaglutide (at a dose of 2.4 mg) or placebo, plus lifestyle intervention. The primary end point was the percentage change in body weight and weight reduction at 68 weeks. The primary treatment of greater efficacy of the treatment effect reflecting the objective of the clinical trial assessed effects regardless of treatment discontinuation or adverse events.

Results
 The mean change in body weight from baseline to week 68 was -14.9% in the semaglutide group as compared with -2.6% with placebo for the unadjusted treatment difference of -12.4 percentage points (95% confidence interval [CI], -13.4 to -11.5; P<0.0001). More participants in the semaglutide group than in the placebo group achieved weight reduction of 5% or more (5047 participants [64.9%] vs 28 1474 [34.9%] at week 68 [P<0.0001] for all adult subgroups of adults). The change in body weight from baseline to week 68 was -15.3 kg in the semaglutide group as compared with -2.6 kg in the placebo group (treatment difference, -12.7 kg [95% CI, -13.7 to -11.7]). Participants who received semaglutide had a greater improvement with respect to cardiovascular risk factors and a greater increase in participant-reported physical functioning from baseline than those who received placebo. Nausea and diarrhea were the most common adverse events with semaglutide; they were typically transient and mild-to-moderate in severity and subsided with time. More participants in the semaglutide group than in the placebo group discontinued treatment owing to gastrointestinal events (9 1474 [23.1%] vs 18 1474 [22.6%]).

Conclusions
 In participants with overweight or obesity, 2.4 mg of semaglutide once weekly plus lifestyle intervention was associated with sustained, clinically relevant reduction in body weight, (funded by Novo Nordisk, STEP 1 ClinicalTrials.gov number, NCT03220762).

STEP 2

THE LANCET

Semaglutide 2.4 mg once a week in adults with overweight or obesity, and type 2 diabetes (STEP 2): a randomised, double-blind, double-dummy, placebo-controlled, phase 3 trial

Journal of the American Medical Association
 Published online first March 19, 2021
 DOI: 10.1001/jama.2021.1106

Summary
 Semaglutide 2.4 mg once a week in adults with overweight or obesity, and type 2 diabetes (STEP 2): a randomised, double-blind, double-dummy, placebo-controlled, phase 3 trial

Objective
 In this double-blind, double-dummy, phase 3 randomised controlled trial, we compared semaglutide 2.4 mg once a week versus placebo 2.4 mg once a week in adults with overweight or obesity, and type 2 diabetes. The primary end point was the percentage change in body weight and weight reduction at 68 weeks. The primary treatment of greater efficacy of the treatment effect reflecting the objective of the clinical trial assessed effects regardless of treatment discontinuation or adverse events.

Results
 The mean change in body weight from baseline to week 68 was -14.9% in the semaglutide group as compared with -2.6% with placebo for the unadjusted treatment difference of -12.4 percentage points (95% confidence interval [CI], -13.4 to -11.5; P<0.0001). More participants in the semaglutide group than in the placebo group achieved weight reduction of 5% or more (5047 participants [64.9%] vs 28 1474 [34.9%] at week 68 [P<0.0001] for all adult subgroups of adults). The change in body weight from baseline to week 68 was -15.3 kg in the semaglutide group as compared with -2.6 kg in the placebo group (treatment difference, -12.7 kg [95% CI, -13.7 to -11.7]). Participants who received semaglutide had a greater improvement with respect to cardiovascular risk factors and a greater increase in participant-reported physical functioning from baseline than those who received placebo. Nausea and diarrhea were the most common adverse events with semaglutide; they were typically transient and mild-to-moderate in severity and subsided with time. More participants in the semaglutide group than in the placebo group discontinued treatment owing to gastrointestinal events (9 1474 [23.1%] vs 18 1474 [22.6%]).

Conclusions
 In participants with overweight or obesity, 2.4 mg of semaglutide once weekly plus lifestyle intervention was associated with sustained, clinically relevant reduction in body weight, (funded by Novo Nordisk, STEP 1 ClinicalTrials.gov number, NCT03220762).

STEP 3

JAMA
The Journal of the American Medical Association

Effect of Subcutaneous Semaglutide or Placebo as an Adjunct to Intensive Behavioral Therapy on Body Weight in Adults With Overweight or Obesity The STEP 3 Randomized Clinical Trial

Journal of the American Medical Association
 Published online first March 19, 2021
 DOI: 10.1001/jama.2021.1107

Summary
 The effect of continuing or withdrawing treatment with semaglutide, a glucose-like peptide receptor agonist, on weight loss maintenance in people with overweight or obesity is unclear.

Objective
 To compare continued once weekly treatment with semaglutide, 2.4 mg, with weekly placebo for weight maintenance (both with lifestyle intervention) in adults with overweight or obesity after a 20-week run-in with subcutaneous semaglutide (STEP 3a).

Design, Setting, and Participants
 Randomized, double-blind, 68-week phase 3a trial with 803 participants who received the 2.4-mg semaglutide maintenance dose or placebo (STEP 3b) from August 2018 to March 2020 in adults with body mass index of at least 30 or with weight-related comorbidity and without diabetes.

Results
 A total of 803 participants received once weekly subcutaneous semaglutide during run-in. After 20 weeks (8 weeks of dose reduction), 6 weeks of maintenance (STEP 3a), and 42 weeks of continued subcutaneous semaglutide (n = 393) or placebo (n = 410), plus lifestyle intervention in both groups.

Conclusions and Relevance
 Among adults with overweight or obesity who completed a 20-week run-in period with a mean weight loss of 10.0% and were randomized to run-in, 42 weeks of maintenance (STEP 3a), and 42 weeks of continued subcutaneous semaglutide (n = 393) or placebo (n = 410), plus lifestyle intervention in both groups, continued subcutaneous semaglutide plus placebo (STEP 3b) was associated with a greater weight loss from week 20 to week 68, confirming secondary end points were changed in weight maintenance, quality of life, and cardiovascular risk factors (assessed using the Short-Form-36 Health Survey, Aetna Survey of Patient-Reported Outcomes).

STEP 4

JAMA
The Journal of the American Medical Association

Effect of Continued Weekly Subcutaneous Semaglutide vs Placebo on Weight Loss Maintenance in Adults With Overweight or Obesity The STEP 4 Randomized Clinical Trial

Journal of the American Medical Association
 Published online first March 19, 2021
 DOI: 10.1001/jama.2021.1108

Summary
 The effect of continuing or withdrawing treatment with semaglutide, a glucose-like peptide receptor agonist, on weight loss maintenance in people with overweight or obesity is unclear.

Objective
 To compare continued once weekly treatment with semaglutide, 2.4 mg, with weekly placebo for weight maintenance (both with lifestyle intervention) in adults with overweight or obesity after a 20-week run-in with subcutaneous semaglutide (STEP 4a).

Design, Setting, and Participants
 Randomized, double-blind, 68-week phase 3a trial with 803 participants who received the 2.4-mg semaglutide maintenance dose or placebo (STEP 4b) from August 2018 to March 2020 in adults with body mass index of at least 30 or with weight-related comorbidity and without diabetes.

Results
 A total of 803 participants received once weekly subcutaneous semaglutide during run-in. After 20 weeks (8 weeks of dose reduction), 6 weeks of maintenance (STEP 4a), and 42 weeks of continued subcutaneous semaglutide (n = 393) or placebo (n = 410), plus lifestyle intervention in both groups.

Conclusions and Relevance
 Among adults with overweight or obesity who completed a 20-week run-in period with a mean weight loss of 10.0% and were randomized to run-in, 42 weeks of maintenance (STEP 4a), and 42 weeks of continued subcutaneous semaglutide (n = 393) or placebo (n = 410), plus lifestyle intervention in both groups, continued subcutaneous semaglutide plus placebo (STEP 4b) was associated with a greater weight loss from week 20 to week 68, confirming secondary end points were changed in weight maintenance, quality of life, and cardiovascular risk factors (assessed using the Short-Form-36 Health Survey, Aetna Survey of Patient-Reported Outcomes).



Wilding JPH et al. NEJM 2021; doi: 10.1056/NEJMoa2032183. Online ahead of print; Davies M et al. Lancet 2021; doi: 10.1016/S0140-6736(21)00213-0. Online ahead of print; Wadden TA et al. JAMA 2021; doi: 10.1001/jama.2021.1831. Online ahead of print; Rubino DM et al. JAMA 2021; doi: 10.1001/jama.2021.3224.

ORIGINAL ARTICLE

Once-Weekly Semaglutide in Adults with Overweight or Obesity

John P.H. Wilding, D.M., Rachel L. Batterham, M.B., B.S., Ph.D., Salvatore Calanna, Ph.D., Melanie Davies, M.D., Luc F. Van Gaal, M.D., Ph.D., Ildiko Lingvay, M.D., M.P.H., M.S.C.S., Barbara M. McGowan, M.D., Ph.D., Julio Rosenstock, M.D., Marie T.D. Tran, M.D., Ph.D., Thomas A. Wadden, Ph.D., Sean Wharton, M.D., Pharm.D., Koutaro Yokote, M.D., Ph.D., Niels Zeuthen, M.Sc., and Robert F. Kushner, M.D., for the STEP 1 Study Group*

N Engl J Med 2021;384:989-1002

Injected Drug Delivers Up to 20% Weight Loss in Trial



'A Game Changer': Drug Brings Weight Loss in Patients With Obesity

In a clinical trial, participants taking semaglutide lost 15 percent of their body weight, on average.

The New York Times

Diabetes medication almost twice as effective as other anti-obesity drugs, researchers say

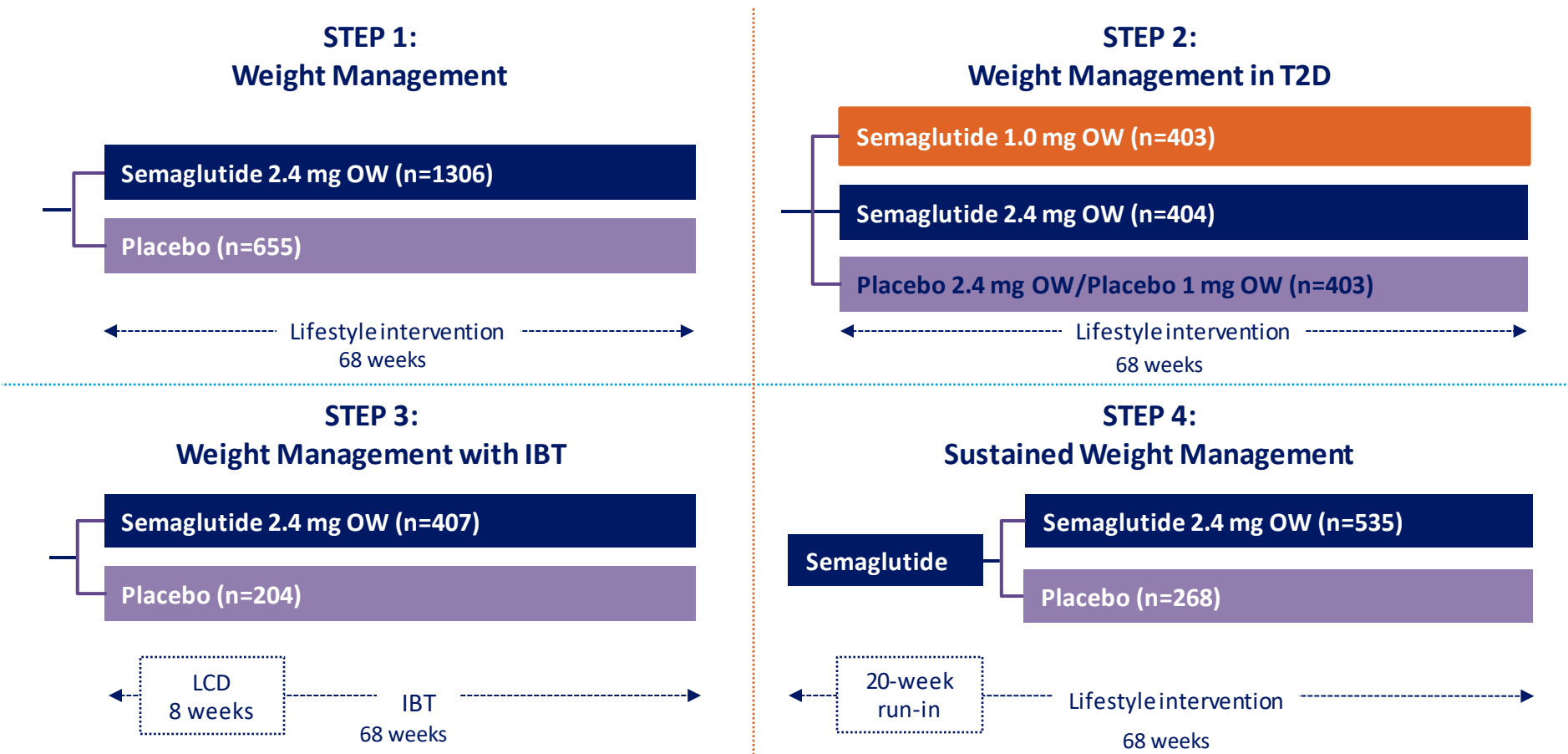
A study from Northwestern Medicine found that, at a higher dosage, the diabetes medication semaglutide is more effective than FDA-approved weight-loss drugs currently on the market.

By Mari Devereaux | Feb 10, 2021, 8:00pm CST

**CHICAGO
SUN★TIMES**

STEP Program: Four Pivotal Trials at a Glance

4700 PATIENTS IN TOTAL



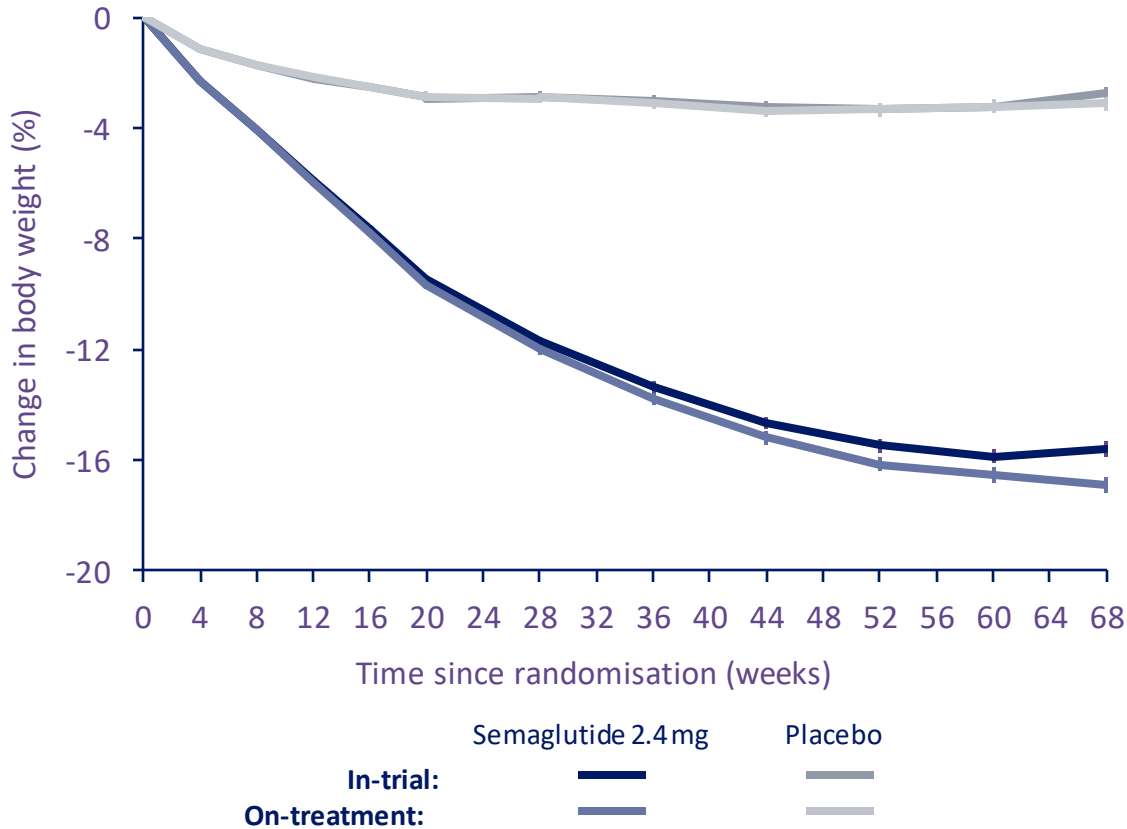
Lifestyle intervention: -500 kcal/day diet + 150 min/week physical activity.

IBT, intensive behavioural therapy; LCD, low-calorie diet; OW, once weekly; STEP, Semaglutide Treatment Effect in People with obesity.

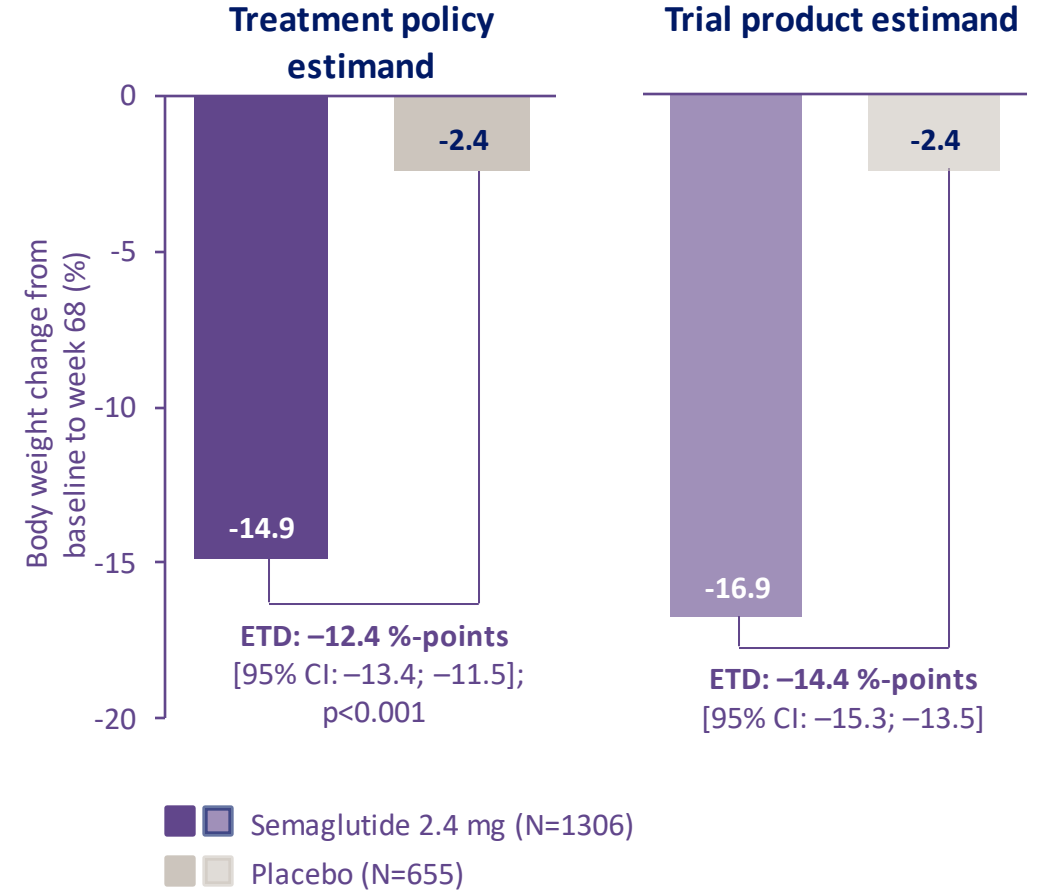
Kushner et al. Obesity (Silver Spring) 2020;28:1050-61.

STEP 1: Body Weight Change

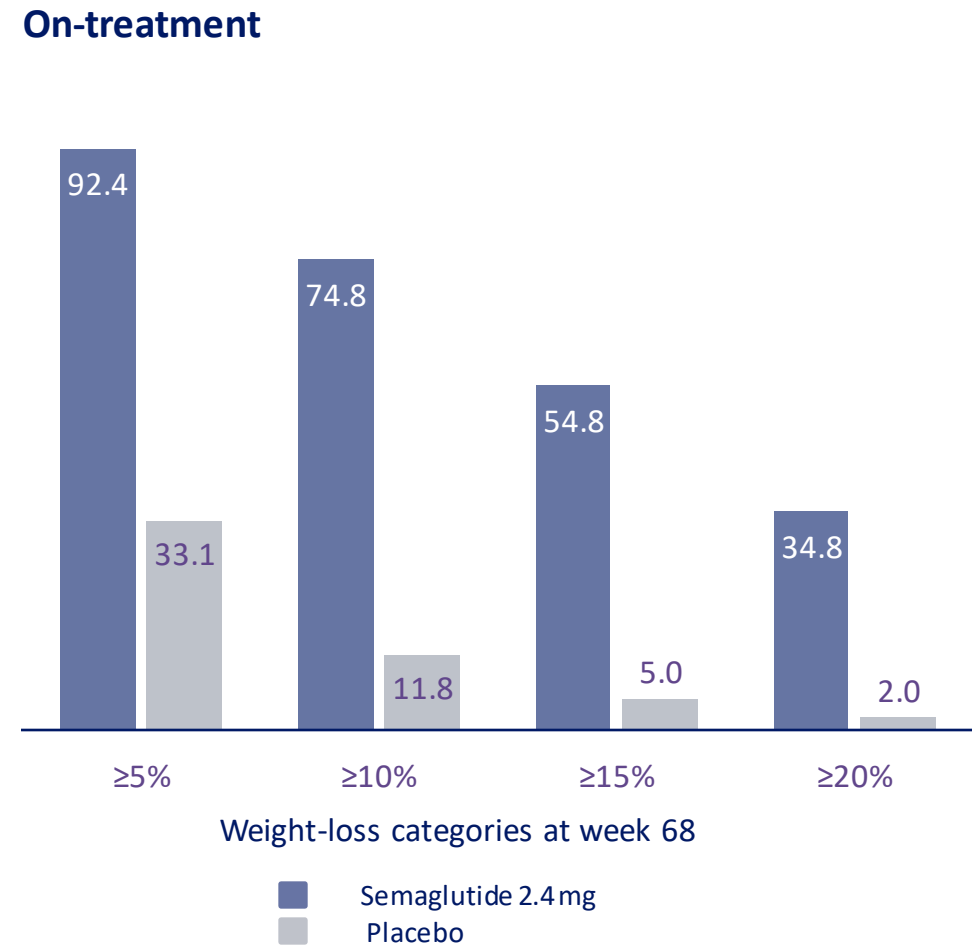
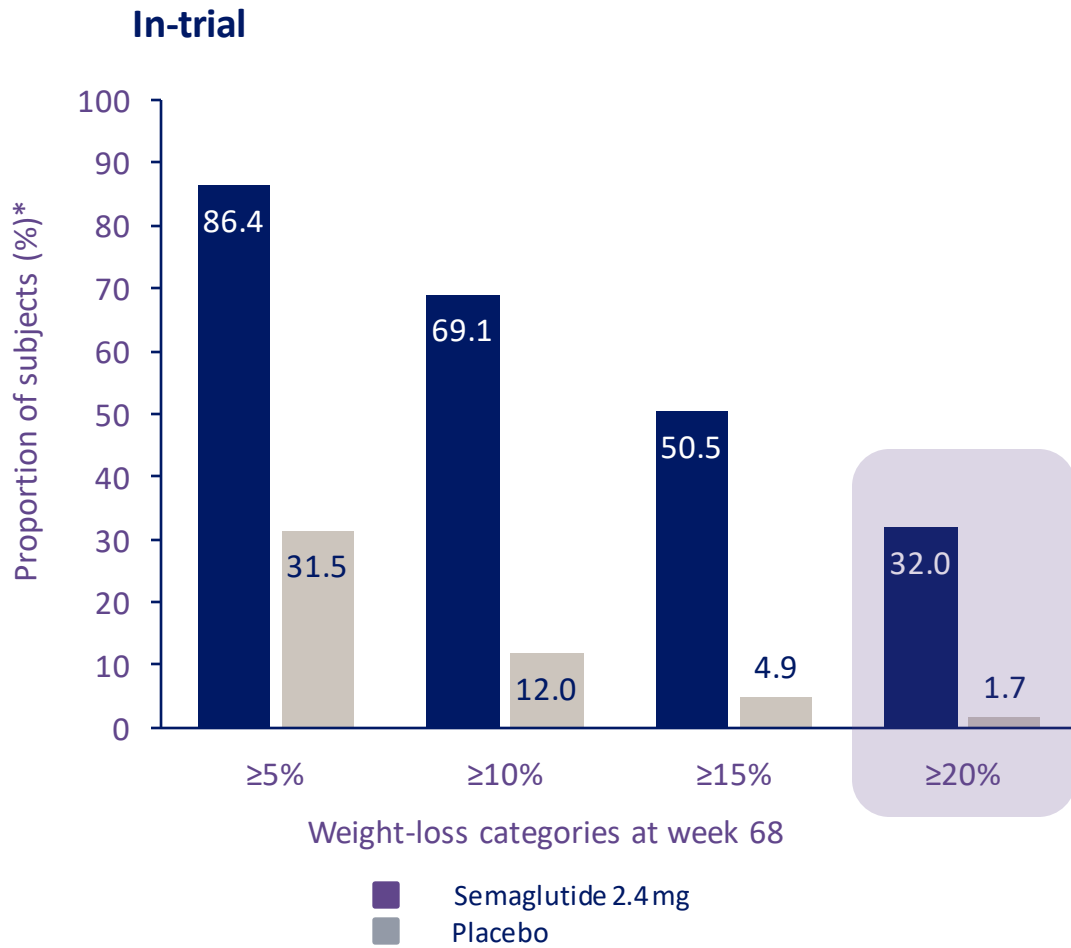
Observed body weight change over time



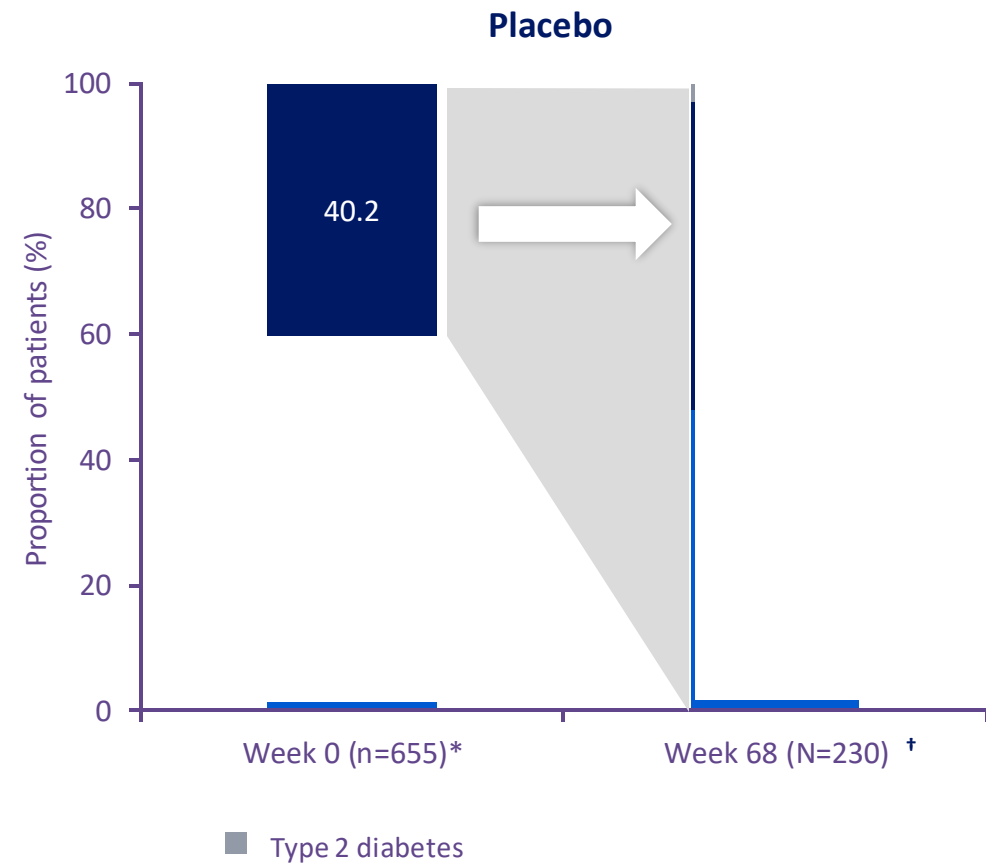
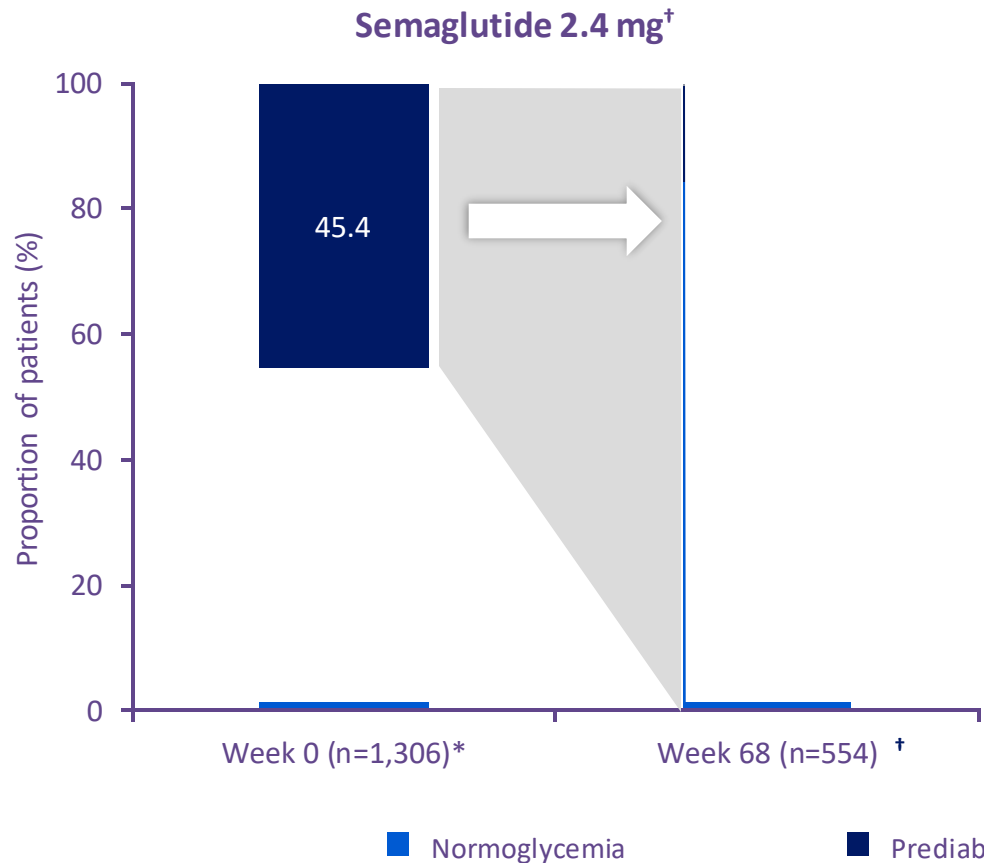
Estimated change from baseline to week 68



STEP 1: Categorical Body Weight Loss



Shift from baseline to week 68 in glycaemic status in patients with prediabetes at baseline

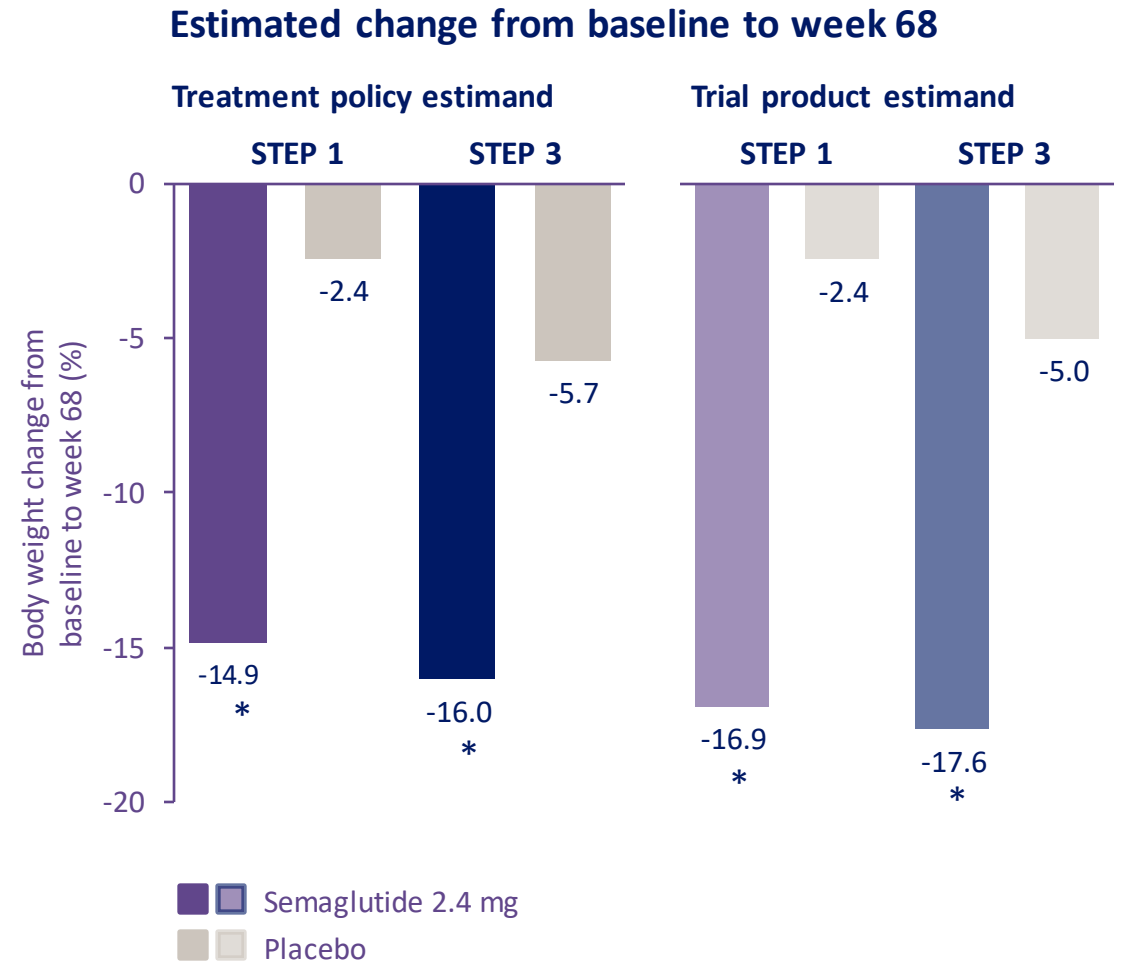
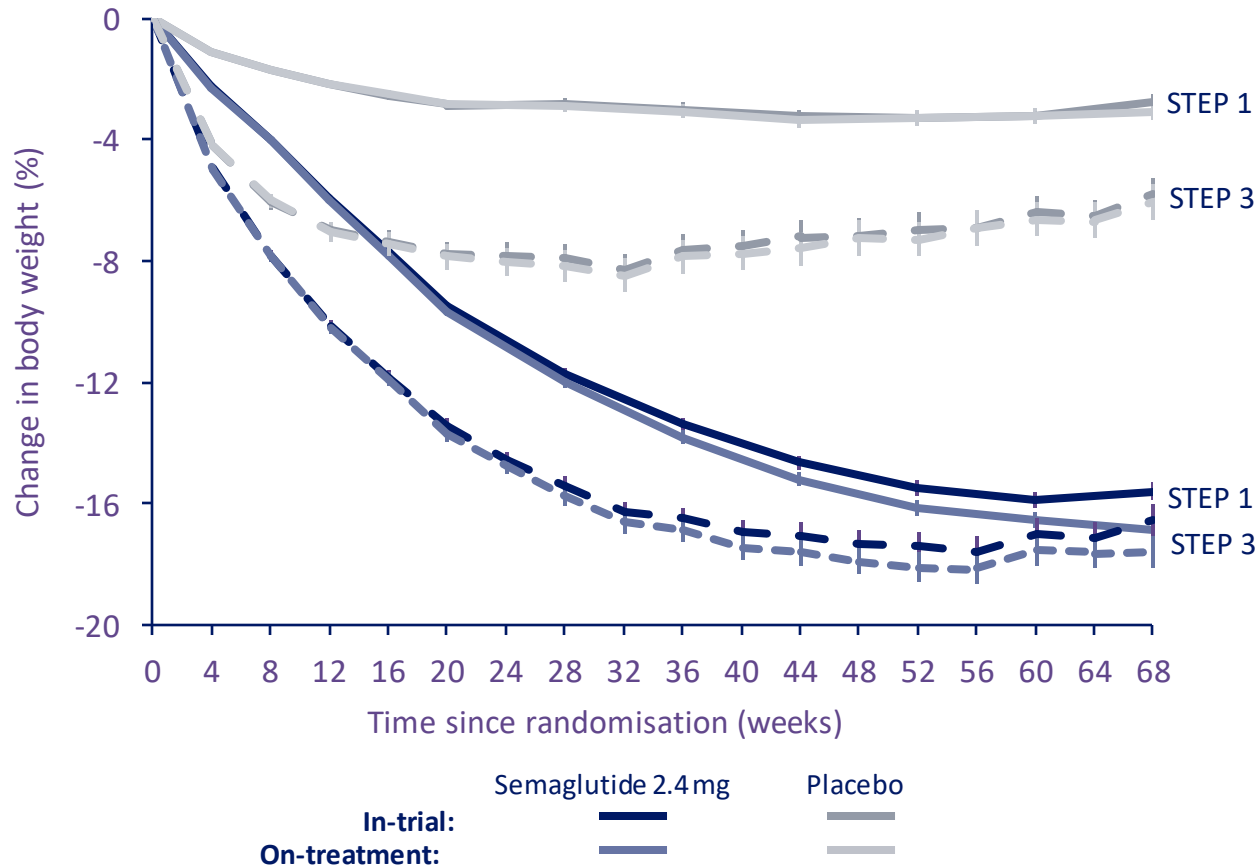


STEP 1 & 3: Body Weight Change

STEP 1
Weight management

STEP 3
Weight management
+ IBT

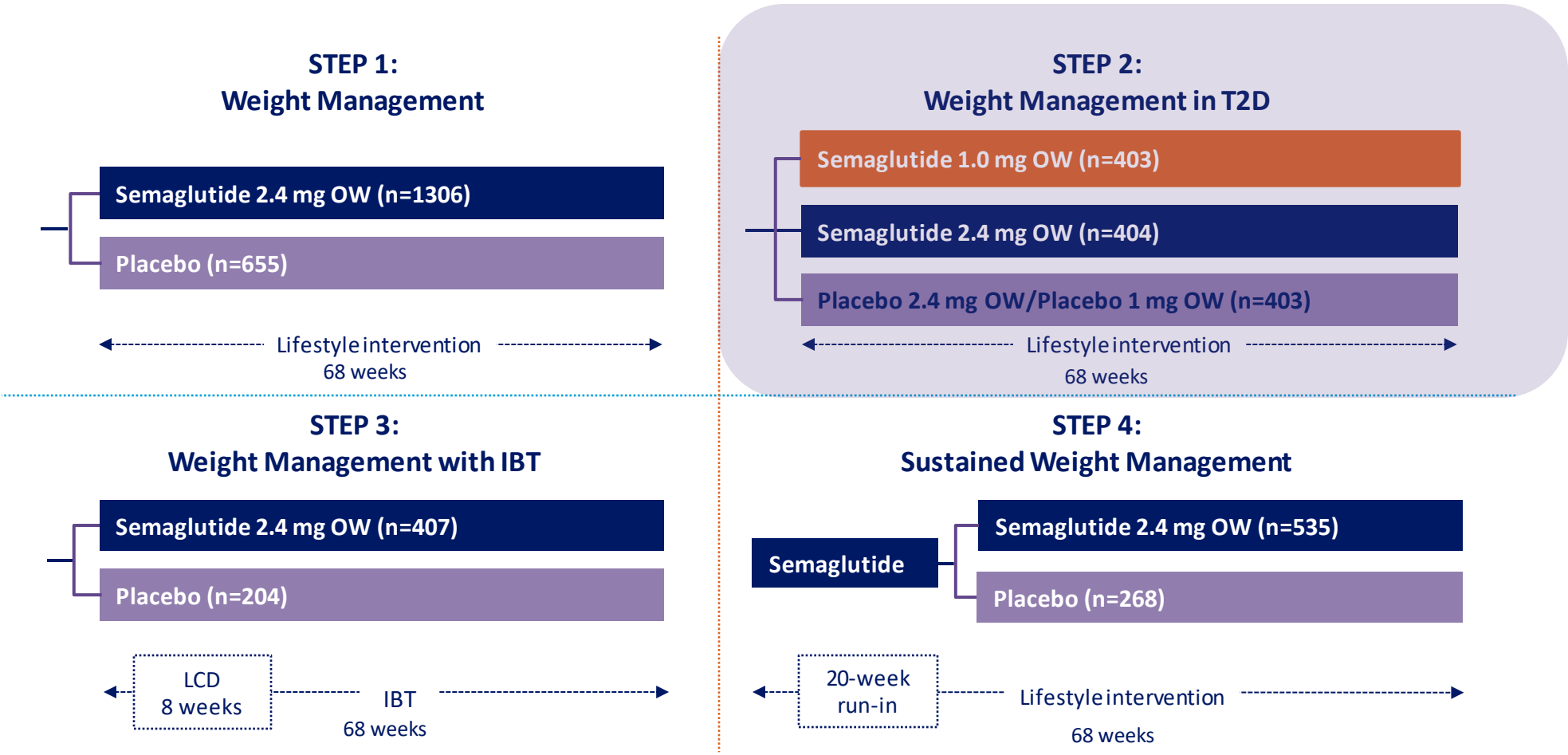
LCD and IBT Appear to Accelerate Initial Weight Loss Achieved with Semaglutide 2.4 mg but does not result in greater percent weight loss at 68 weeks



*Statistically significant vs placebo. †Observed on-treatment data. IBT, intensive behaviour therapy; LCD, low-calorie diet.

STEP Program: Four Pivotal Trials at a Glance

4700 PATIENTS IN TOTAL



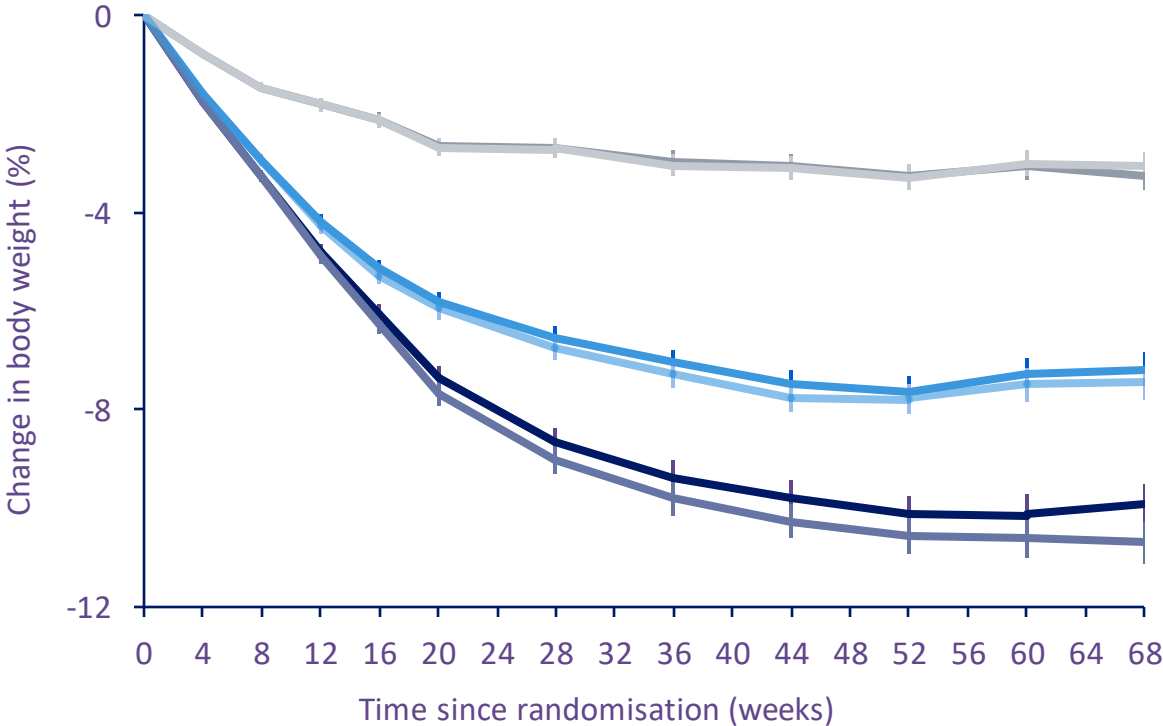
Lifestyle intervention: -500 kcal/day diet + 150 min/week physical activity.
IBT, intensive behavioural therapy; LCD, low-calorie diet; OW, once weekly; STEP, Semaglutide Treatment Effect in People with obesity.
Kushner et al. Obesity (Silver Spring) 2020;28:1050-61.

STEP 2: Body Weight Change

PATIENTS WITH T2D

Observed body weight change over time

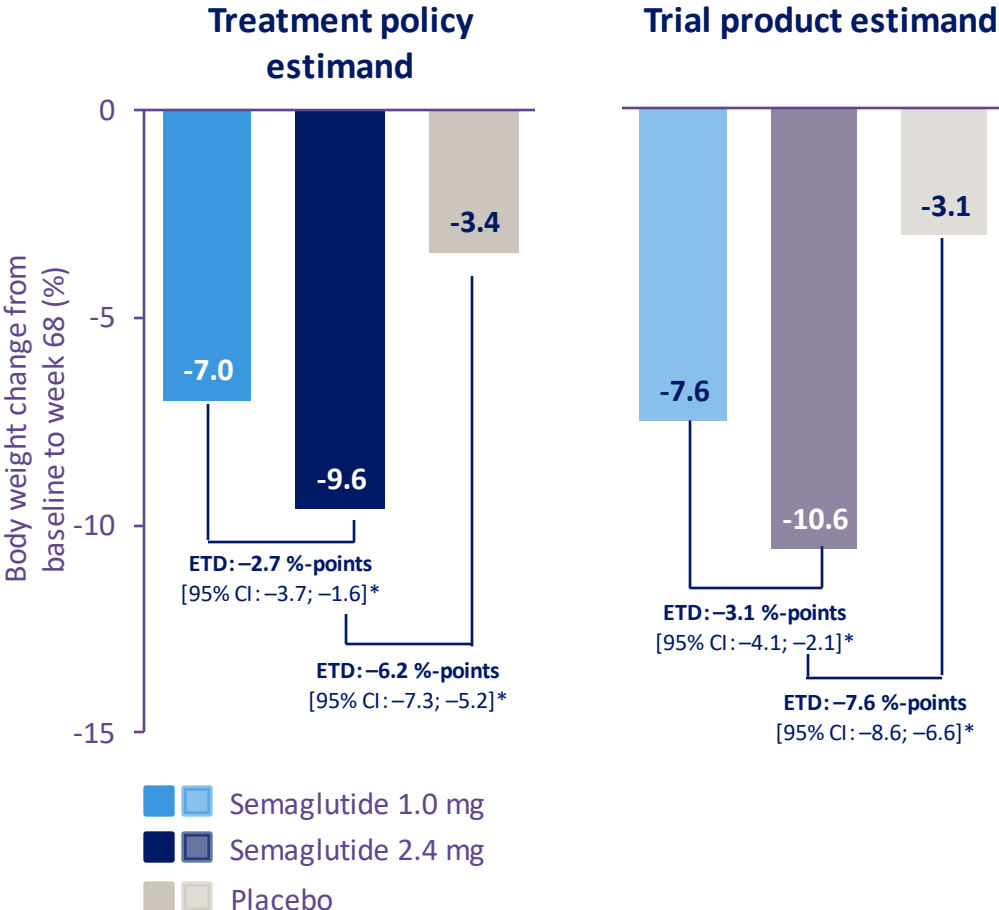
(Mean at baseline: 219 lbs.)



In-trial: — Semaglutide 1.0 mg — Semaglutide 2.4 mg — Placebo

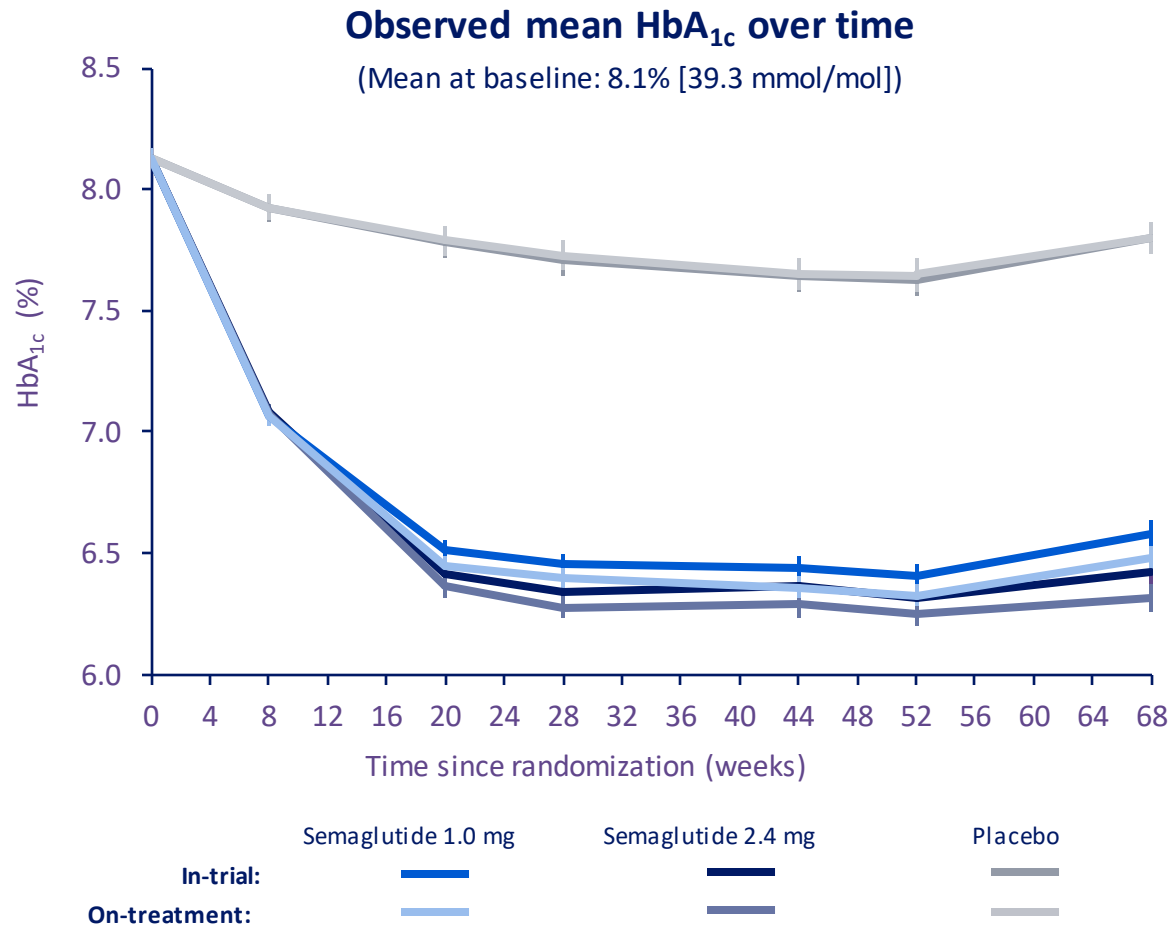
On-treatment: — Semaglutide 1.0 mg — Semaglutide 2.4 mg — Placebo

Estimated change from baseline to week 68

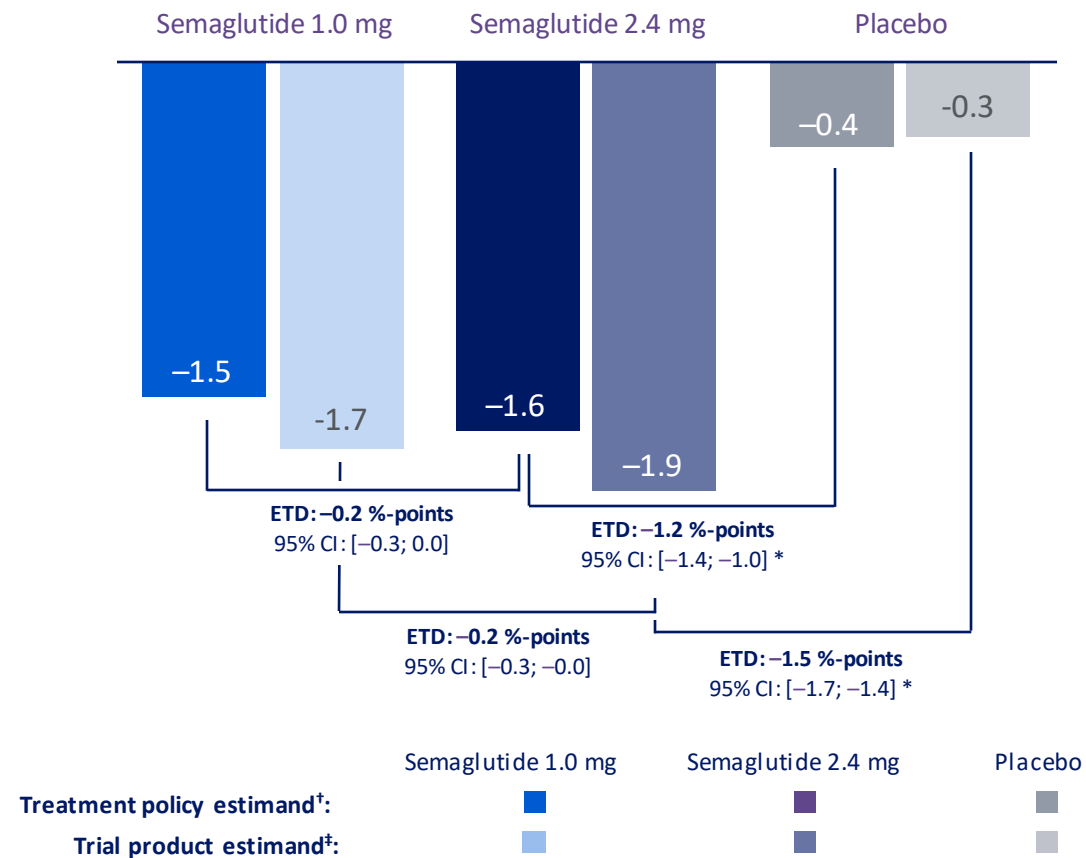


STEP 2 key results

HbA_{1c} (%) from baseline to week 68

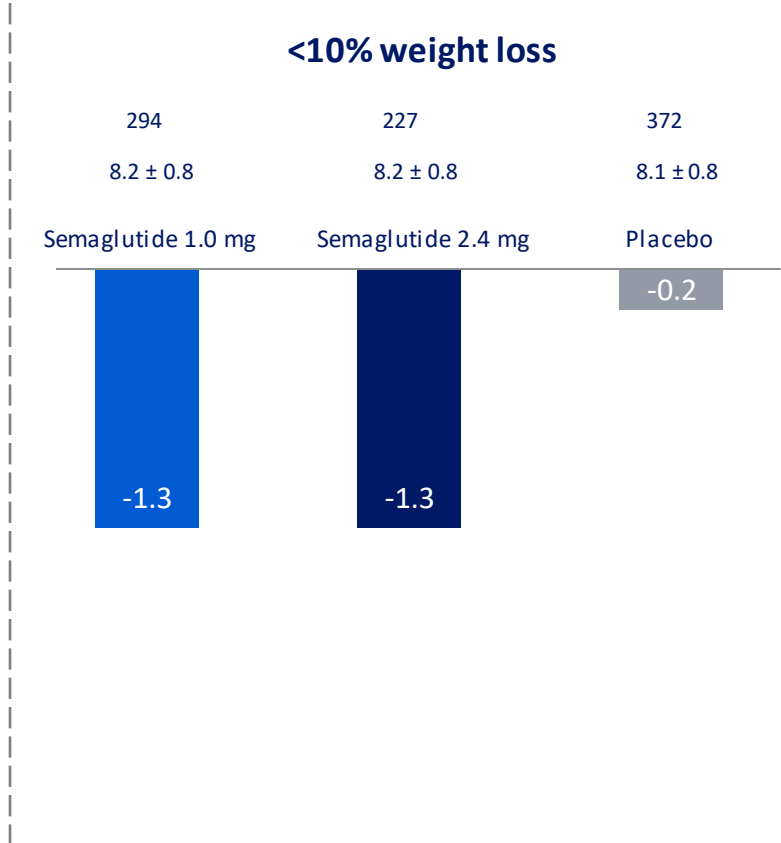
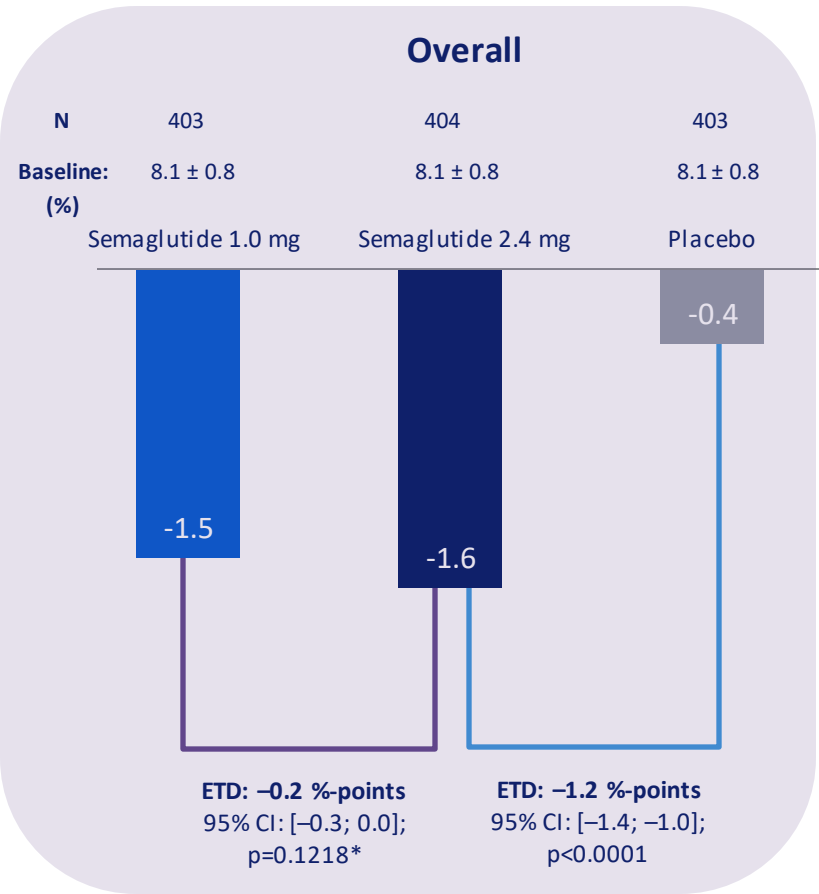


Estimated change from baseline to week 68



HbA_{1c}

Change from baseline (%-points) to Week 68



HbA_{1c}

Change from baseline (%-points) to Week 68



HbA_{1c}

Change from baseline (%-points) to Week 68

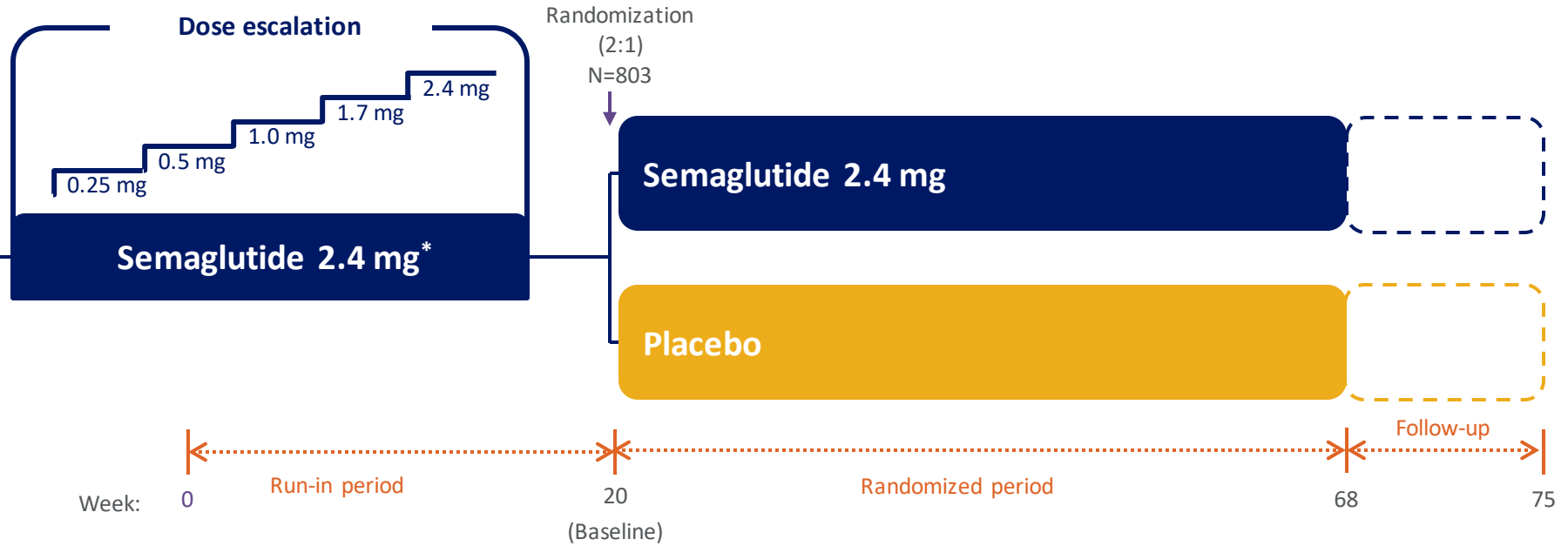


STEP 4: maintaining weight loss

Trial design: randomized, double-blind, placebo-controlled trial

902 patients with overweight or obesity and ≥1 related comorbidity

- Age ≥18 years
- BMI: ≥30.0 kg/m² or ≥27.0 kg/m² and ≥1 comorbidity
- Stable body weight ≥90 days
- HbA_{1c} <6.5% (no diabetes)



Trial objective

- To compare the effect of semaglutide on body weight in subjects who have reached the target dose during run-in compared to those switching to placebo
- To generate data to support maintained weight loss in subjects continuing semaglutide treatment

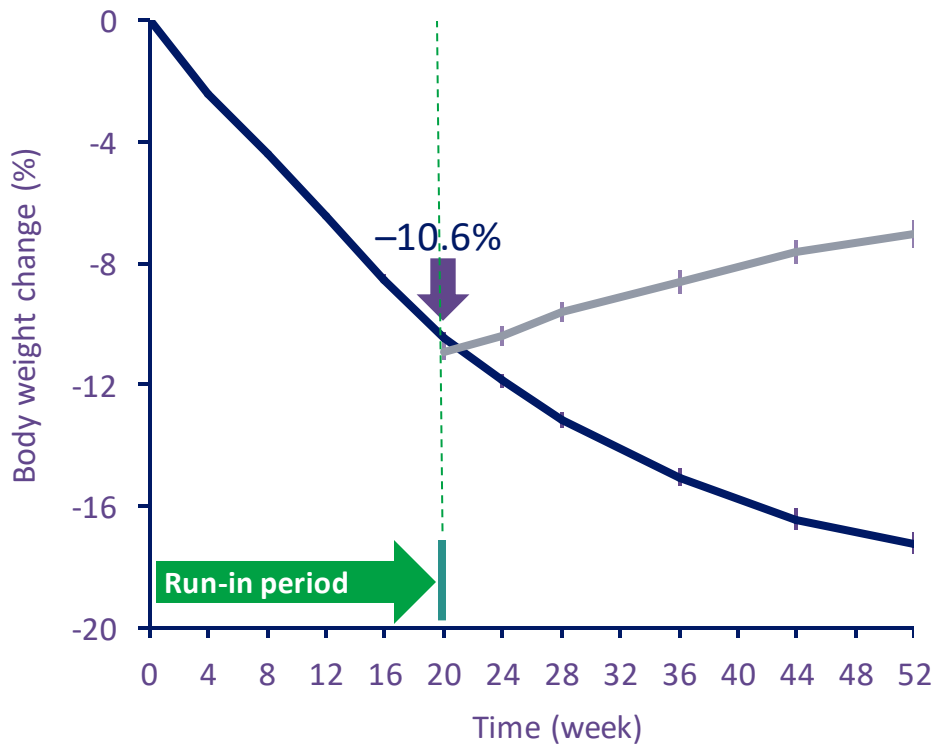
*As an adjunct to lifestyle intervention (-599 kcal/day diet + 150 min/week physical activity).
Abbreviations: BMI, body mass index; OW, once-weekly; s.c., subcutaneous; SF-36, 36-item Short Form Questionnaire.
References: NCT03548987. Available from <https://clinicaltrials.gov/ct2/show/NCT03548987?term=semaglutide&rank=7>. Accessed September 2020.

STEP 4: Body Weight Change

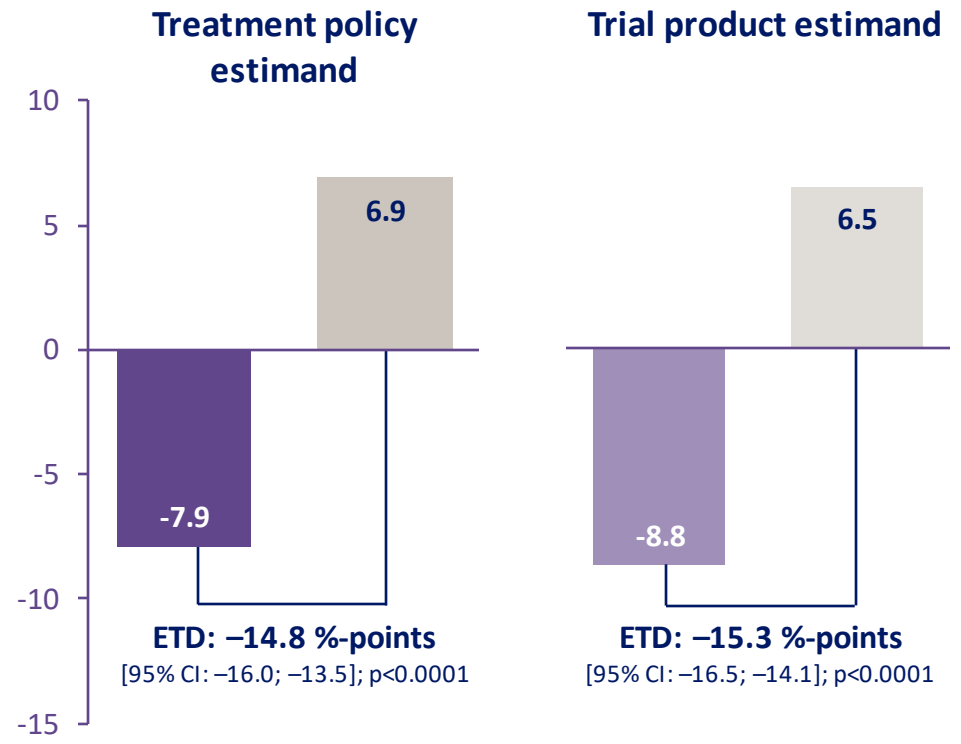
Observed body weight change over time

Mean at week 0: 235 lbs.

Mean weight at randomization (week 20): 211.8 lbs.



Estimated change from week 20 to week 68



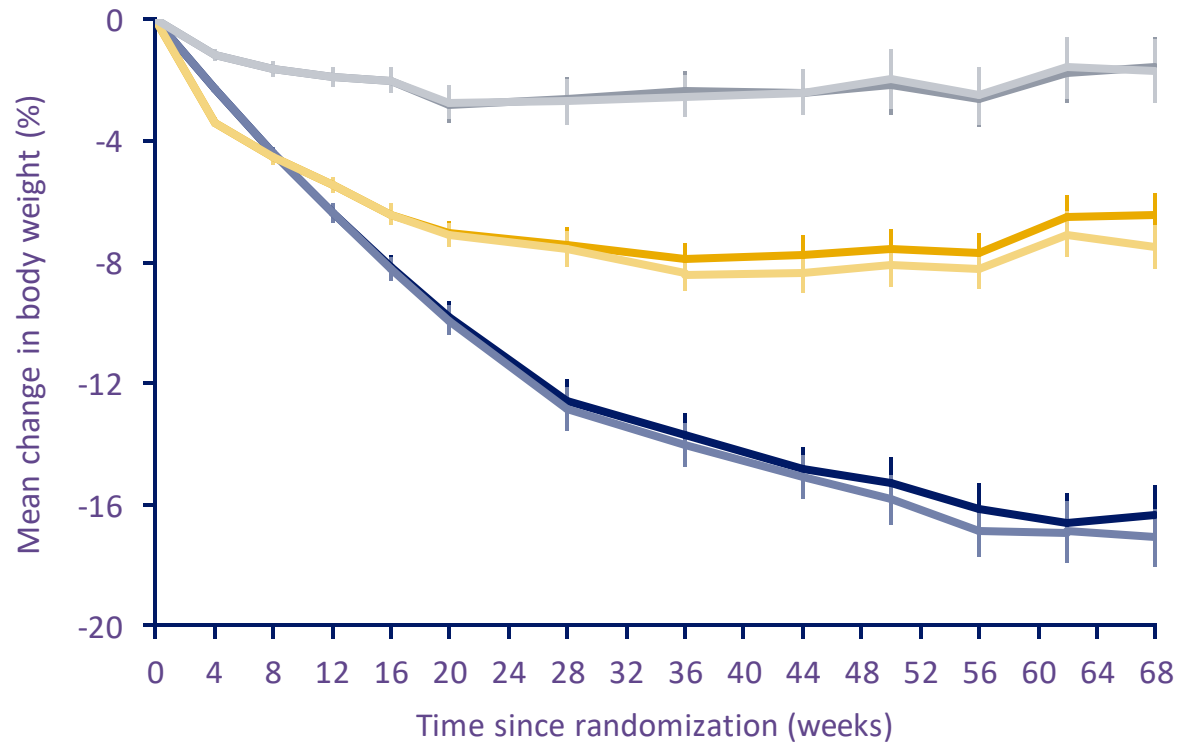
■ Semaglutide 2.4 mg
■ Placebo

Data for the in-trial observation period. Error bars are ± standard error of the mean. CI, confidence interval; ETD, estimated treatment difference (treatment policy estimand). Rubino D, et al. JAMA 2021. doi:10.1001/jama.2021.3224 [Epub].

Change in body weight

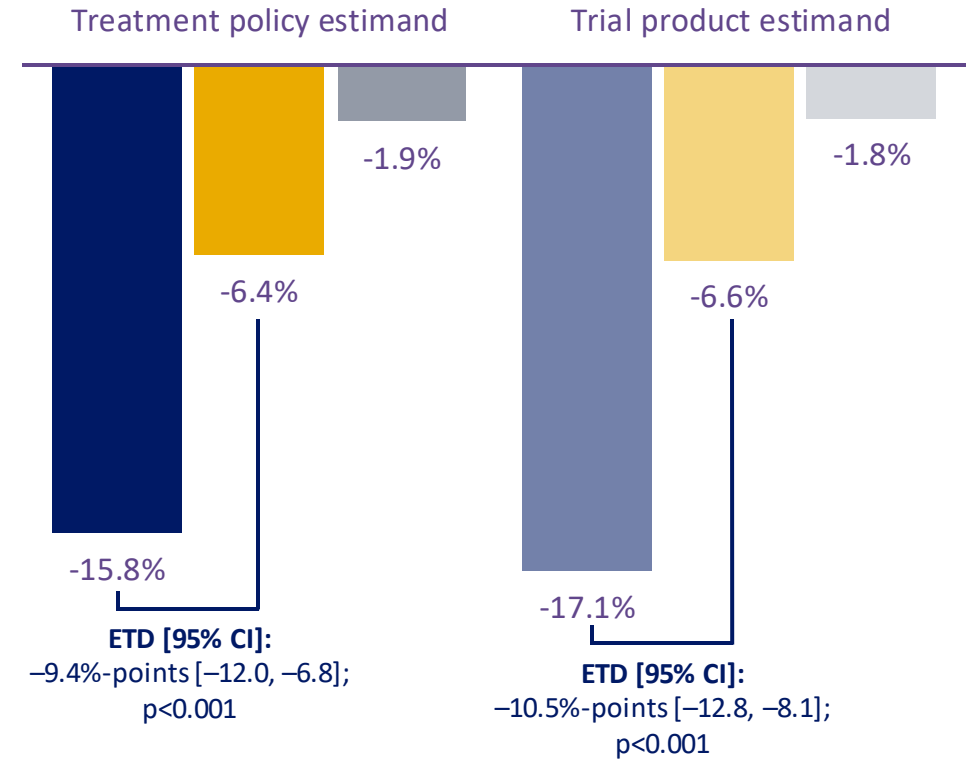
Observed change from baseline over time*

(Mean at baseline: 104.5 kg)



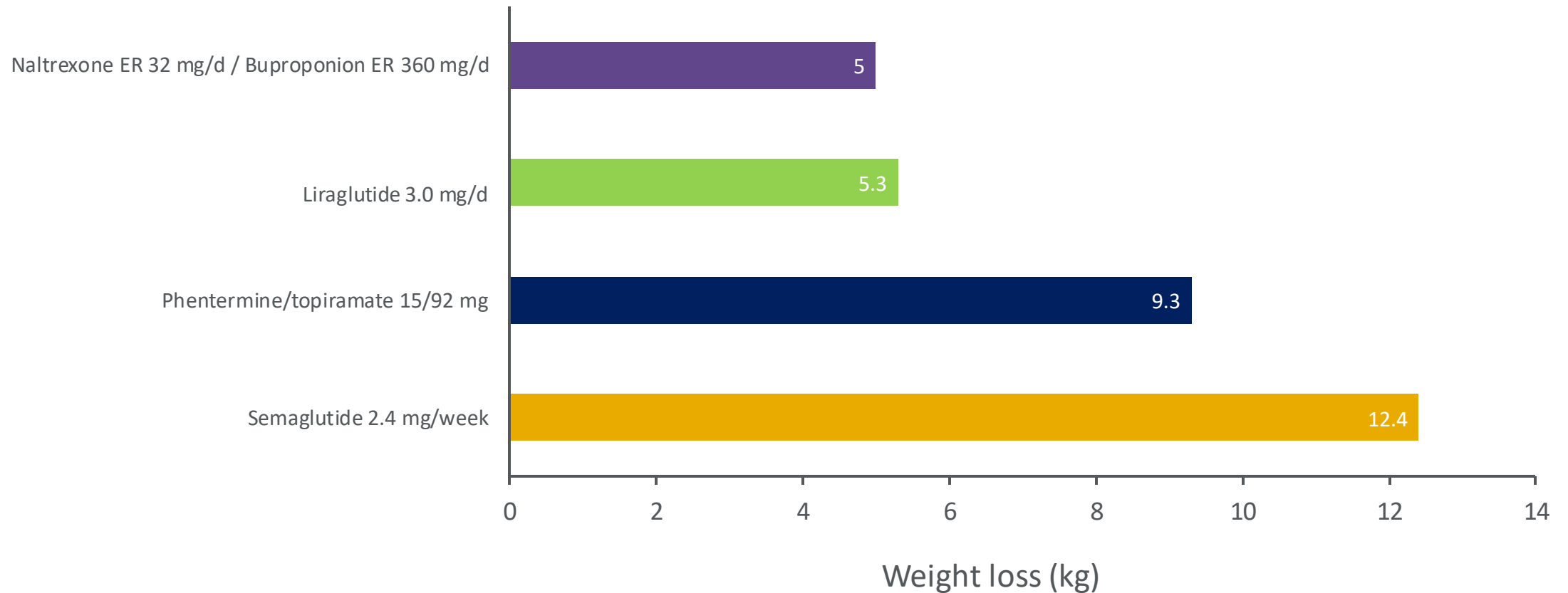
In-trial period / treatment policy estimand: ■ Semaglutide 2.4mg ■ Liraglutide 3.0mg
 On-treatment period / trial product estimand: ■ ■

Estimated change from baseline to week 68[†]



Estimated Treatment Difference Drug versus Placebo

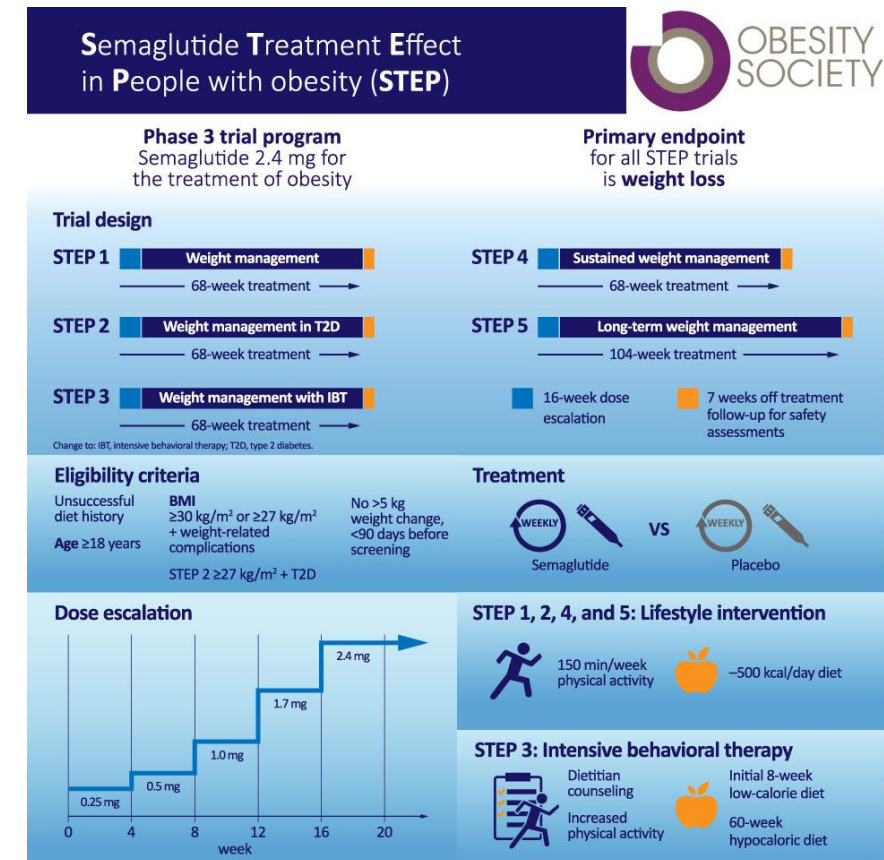
Weight loss in excess of placebo at 12 months (%)



Summary of the STEP trials

What have we learned?

- The long-acting GLP-1 RA semaglutide pushes the weight loss envelope to an average weight loss of 15%, with one-third losing $\geq 20\%$ (STEP 1)
- Semaglutide 2.4 mg is twice as effective as liraglutide 3.0 mg (STEP 8)
- Adding intensive lifestyle counseling only added 1% more weight loss versus modest lifestyle counseling (STEP 3)
- Stopping medication treatment leads to gradual weight regain – reinforcing the underlying biology of the disease (STEP 4)
- The incretin effect on reducing HbA1c is not improved by increasing dose of semaglutide (STEP 2)



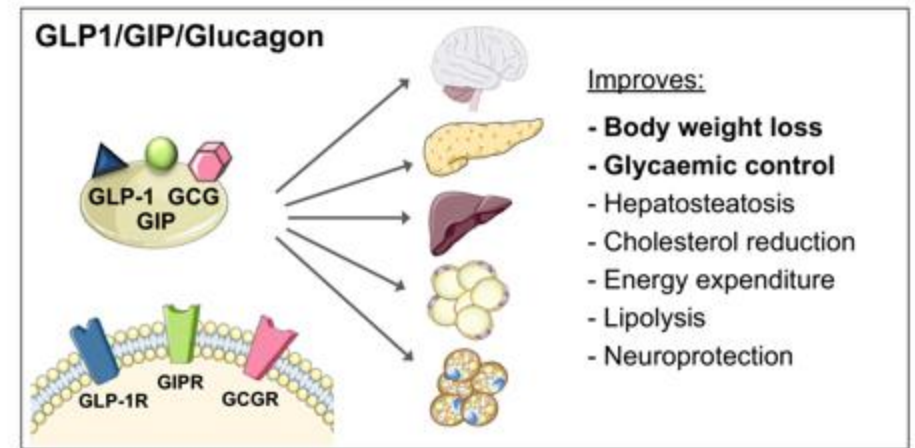
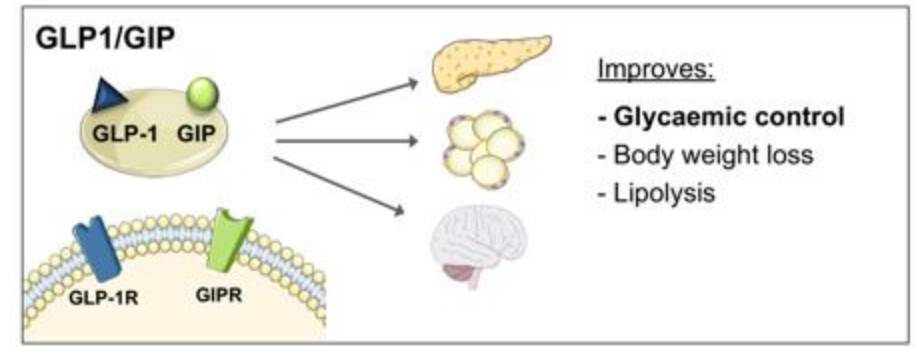
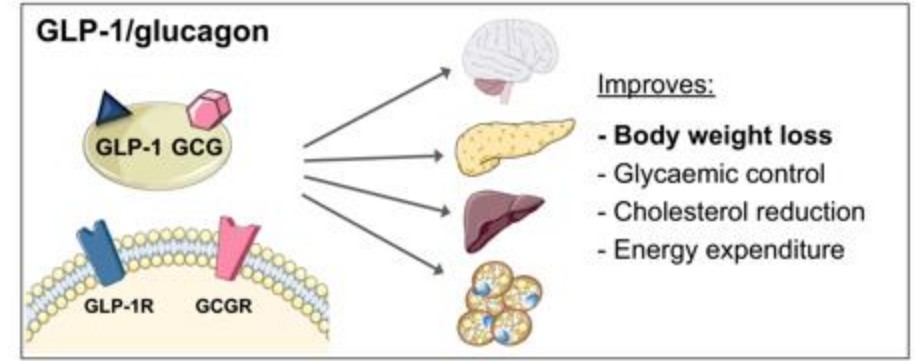
Working principles and target tissues of dual & triple agonists

GLP-1/glucagon

GLP-1/GIP

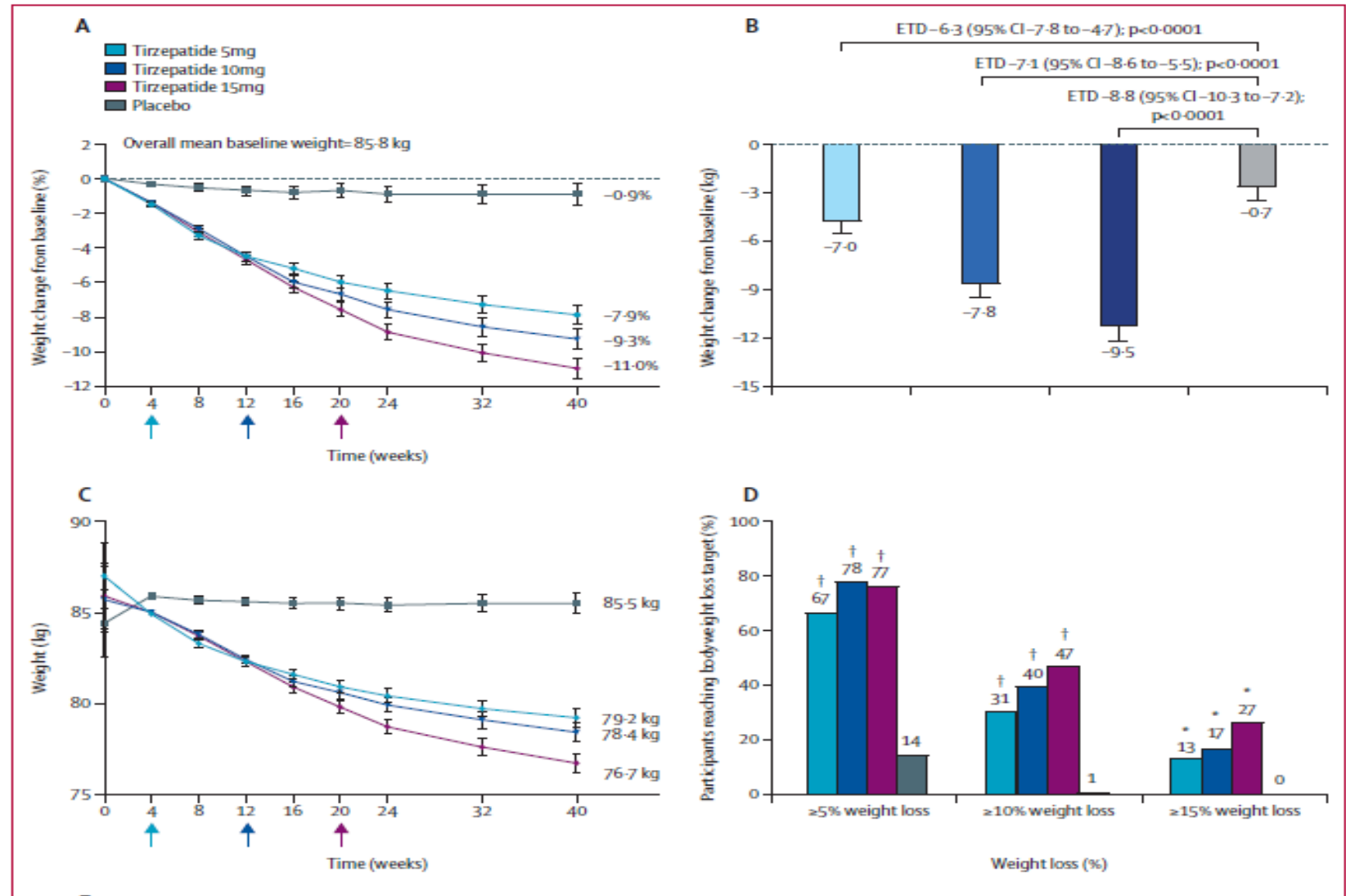
GLP-1/GIP/glucagon

The most predominant metabolic effects are indicated in bold letters



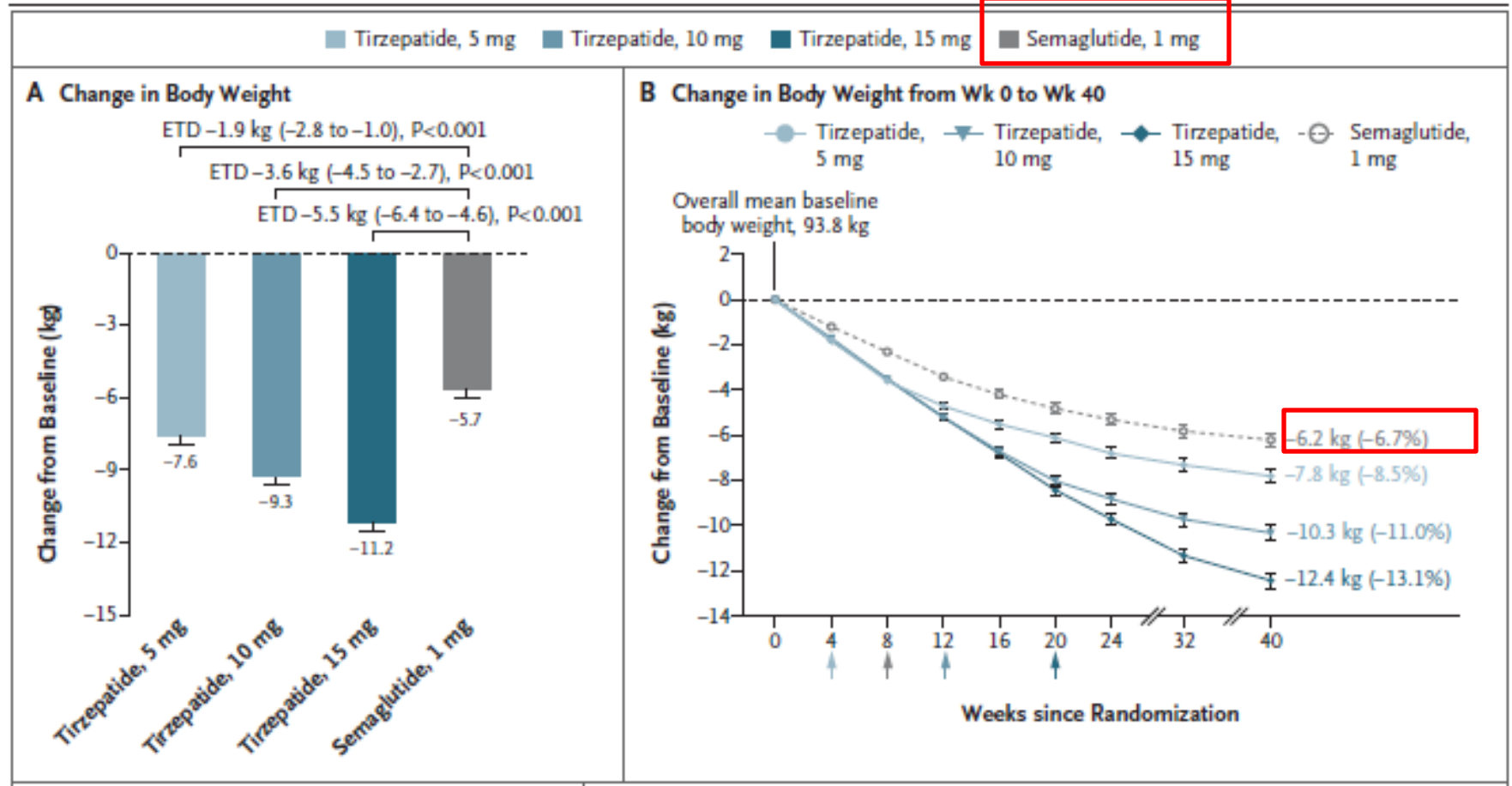
Tirzepatide (GLP-1/GIP dual agonist): SURPASS-1 Trial

40-week, phase 3 trial
 478 subjects with T2DM
 Ave HbA1c 7.94%
 Ave BMI 31.9 kg/m²

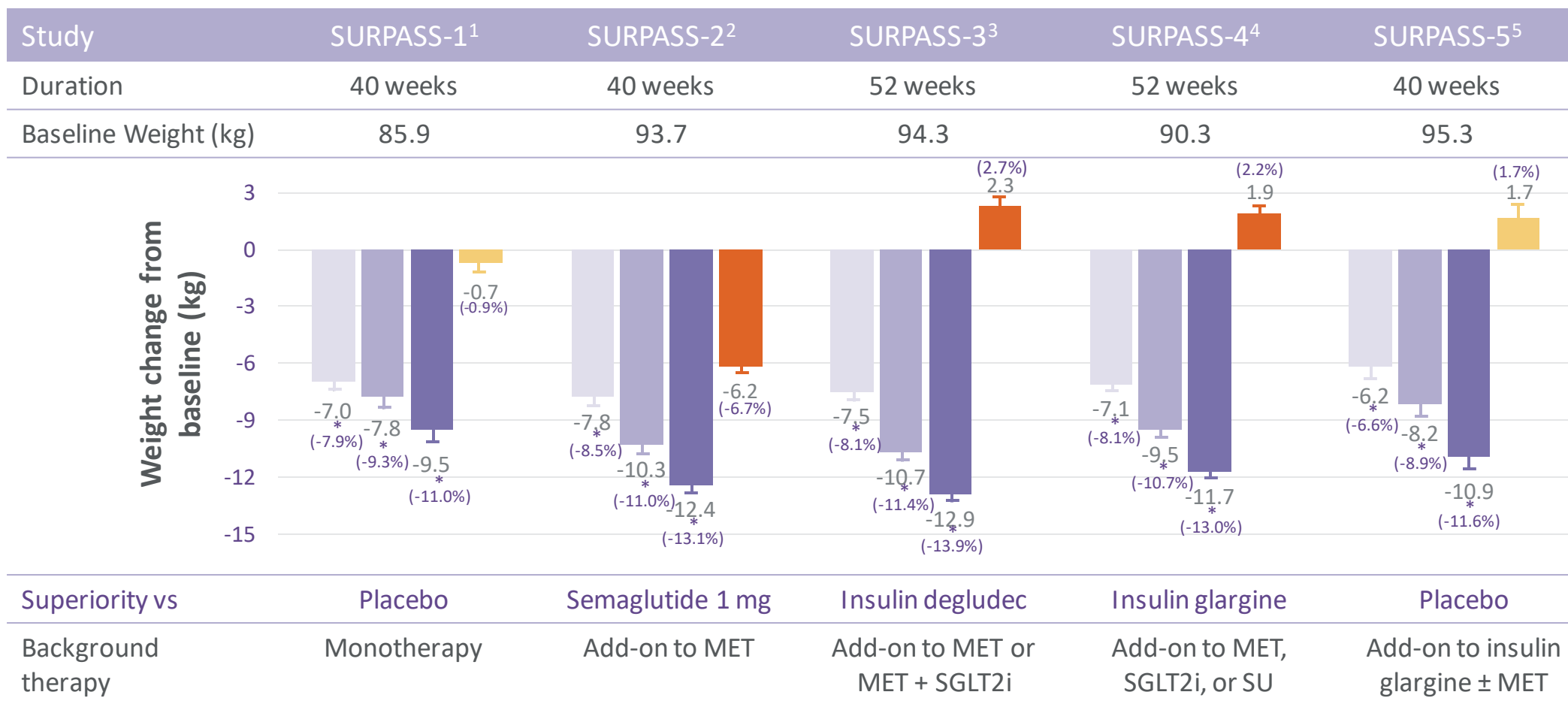


Tirzepatide (GLP-1/GIP dual agonist): SURPASS-2 Trial

40-week, phase 3 trial
1879 subjects with T2DM
Ave HbA1c 8.3%
Ave BMI 34 kg/m²



SURPASS: Body Weight Change from Baseline

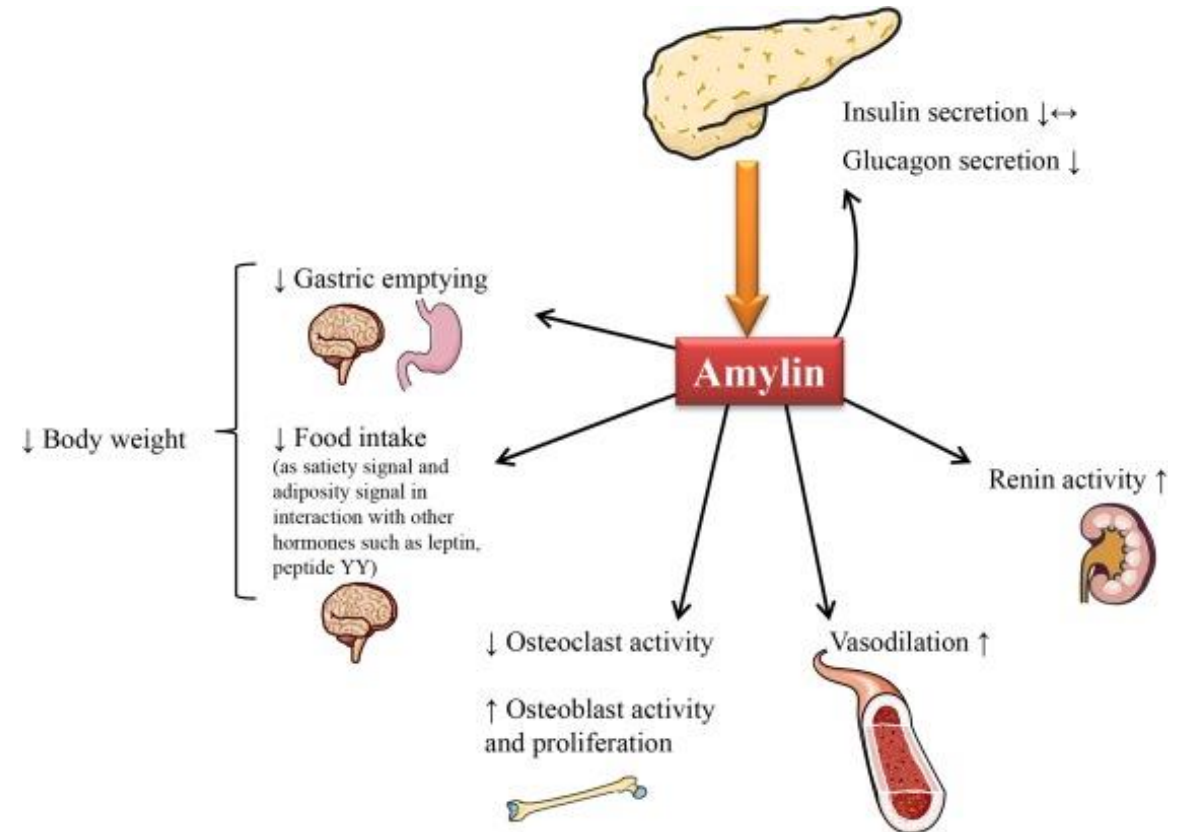


- Tirzepatide 5mg
- Tirzepatide 10mg
- Tirzepatide 15mg
- Active comparator
- Placebo

Cagrilinide (long acting amylin)

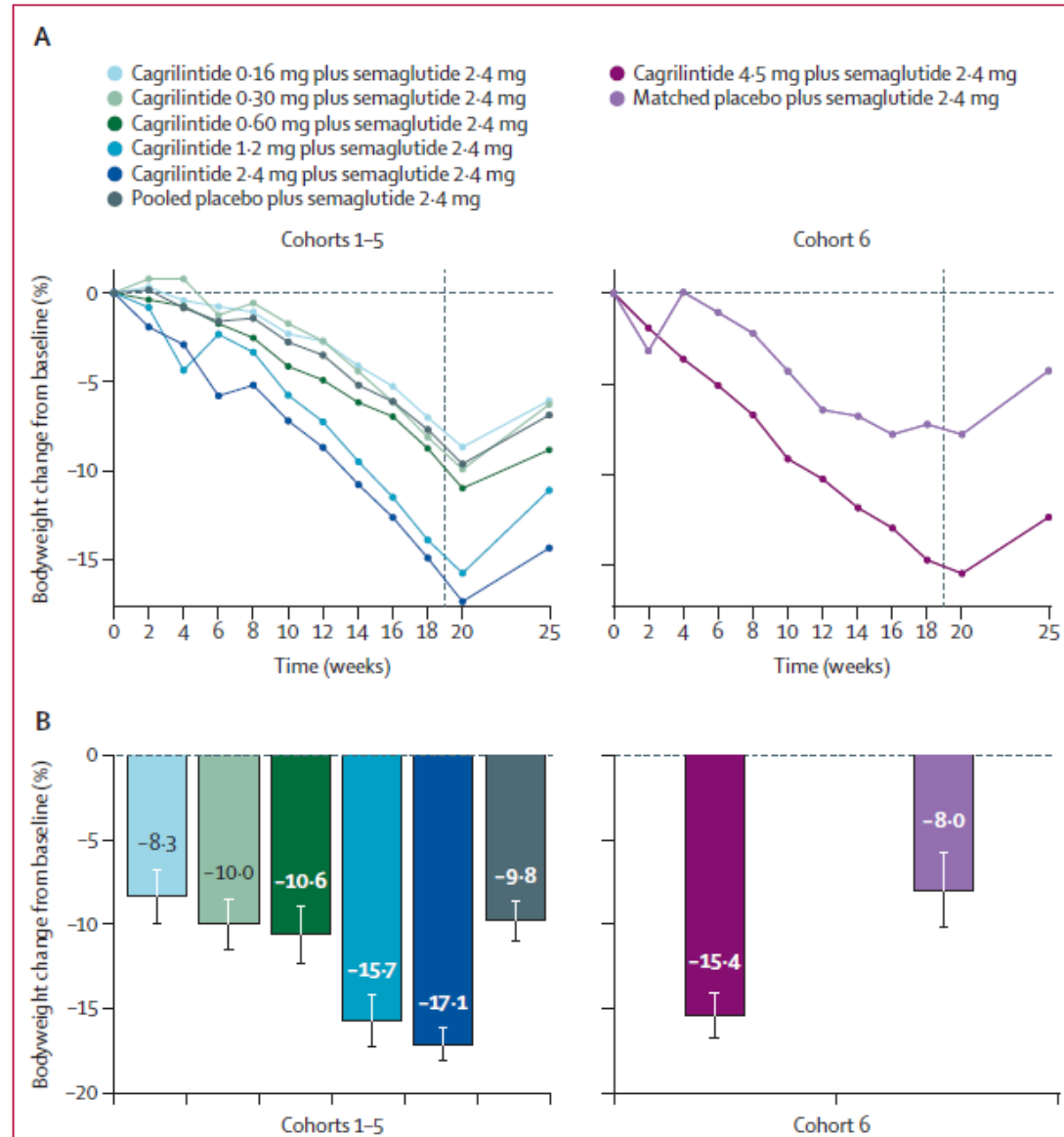
Native amylin is a glucoregulatory pancreatic hormone co-secreted with insulin that is involved in:

- delay of gastric emptying
- suppression of postprandial glucagon release
- Reduced energy intake through activation of receptors in the area postrema and nucleus of the solitary tract (NST) of the hindbrain



Semaglutide 2.4 mg + Cagrilintide ascending doses

Phase 1b trial



Take Home Points

- Obesity is a disease of energy balance dysregulation and lipotoxicity
- Pharmacotherapy is an evidence-based, effective treatment
- Hormonal treatment of obesity (e.g., GLP-1, GIP, amylin, glucagon) represents a new paradigm in obesity therapeutics
- By leveraging gut hormones as mono-, dual or triagonists or combination agents, average weight loss is expected to reach $\geq 15\%$ and is associated with improvement in cardiovascular biomarkers
- It is incumbent that you become competent in the use of pharmacotherapy for obesity and consider treatment in selected patients who would benefit

